

ONPOINT

WEBINARS

YOUR WEEKLY UPDATE ON ALL THINGS MICROSOFT

DICKER
DATA



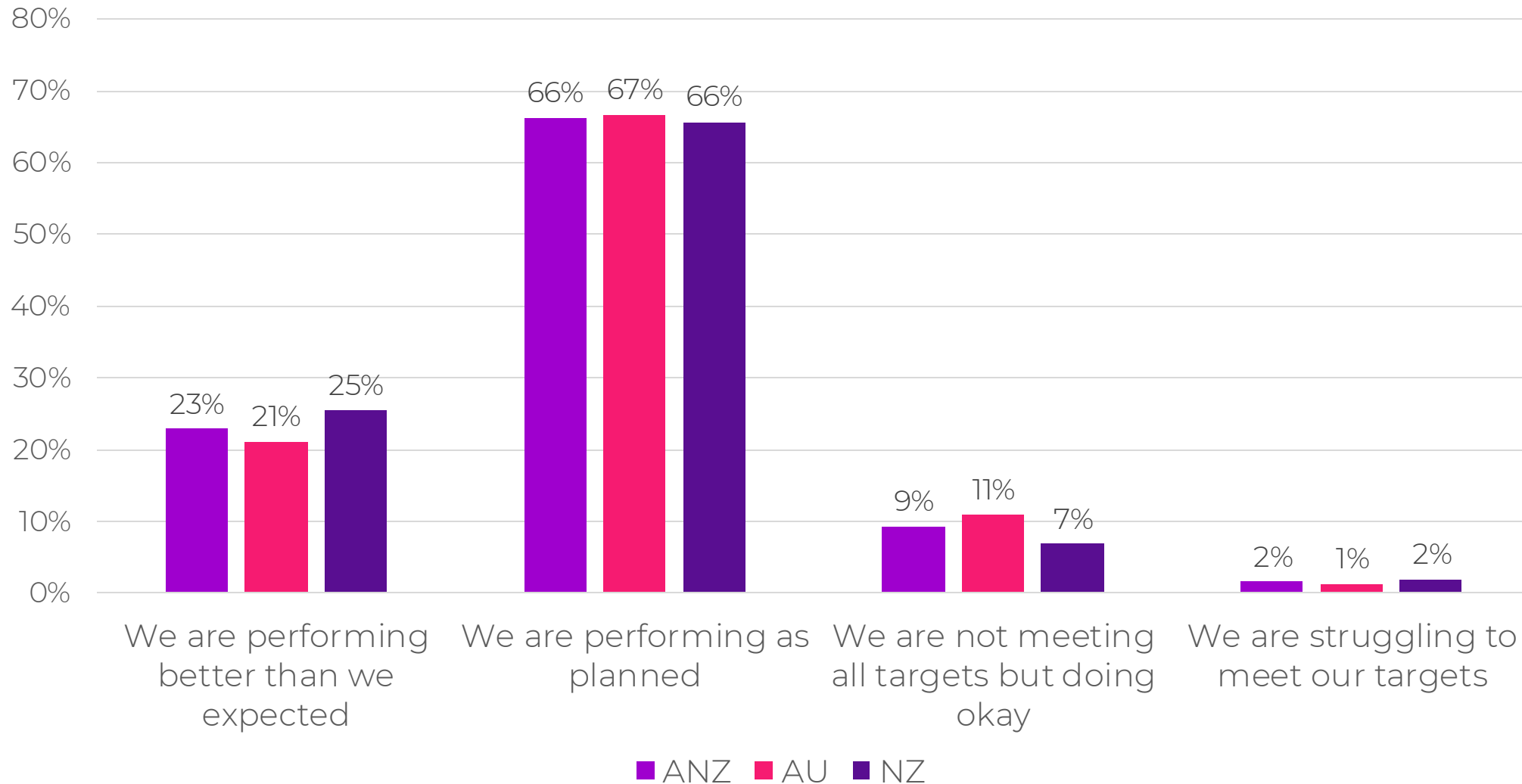


The **Strategic** Partner Shift

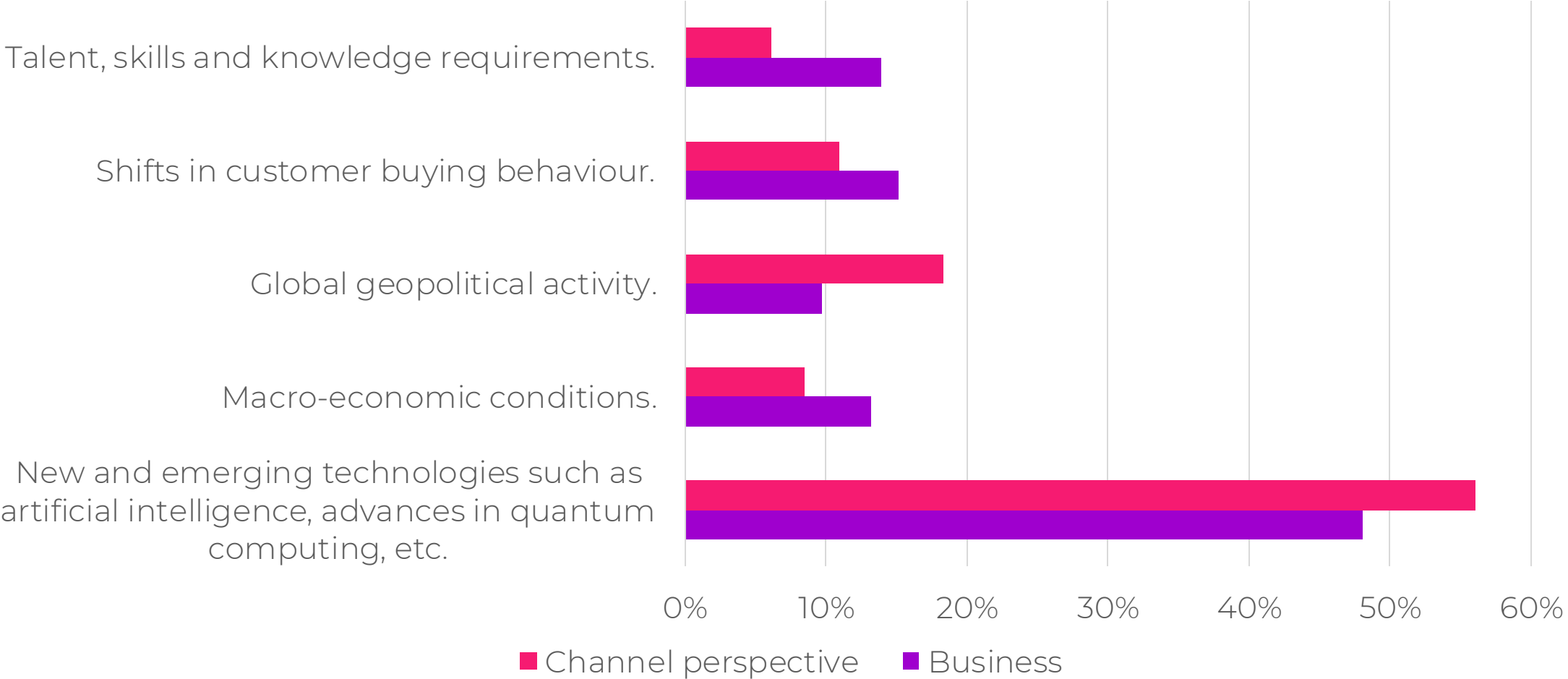
Reimagining possibilities in the AI Era



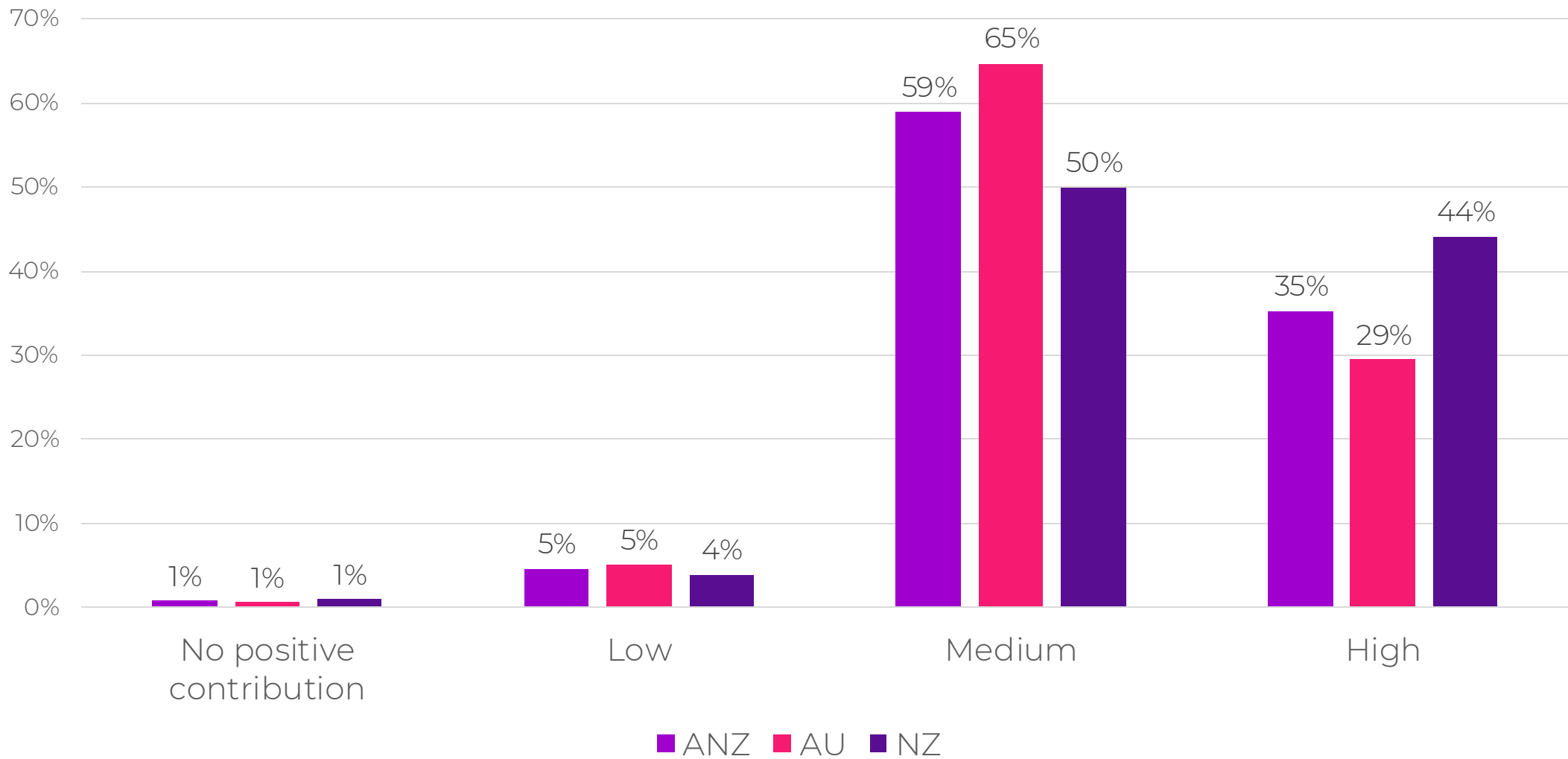
How would you describe your organisation's current performance in terms of meeting its objectives?



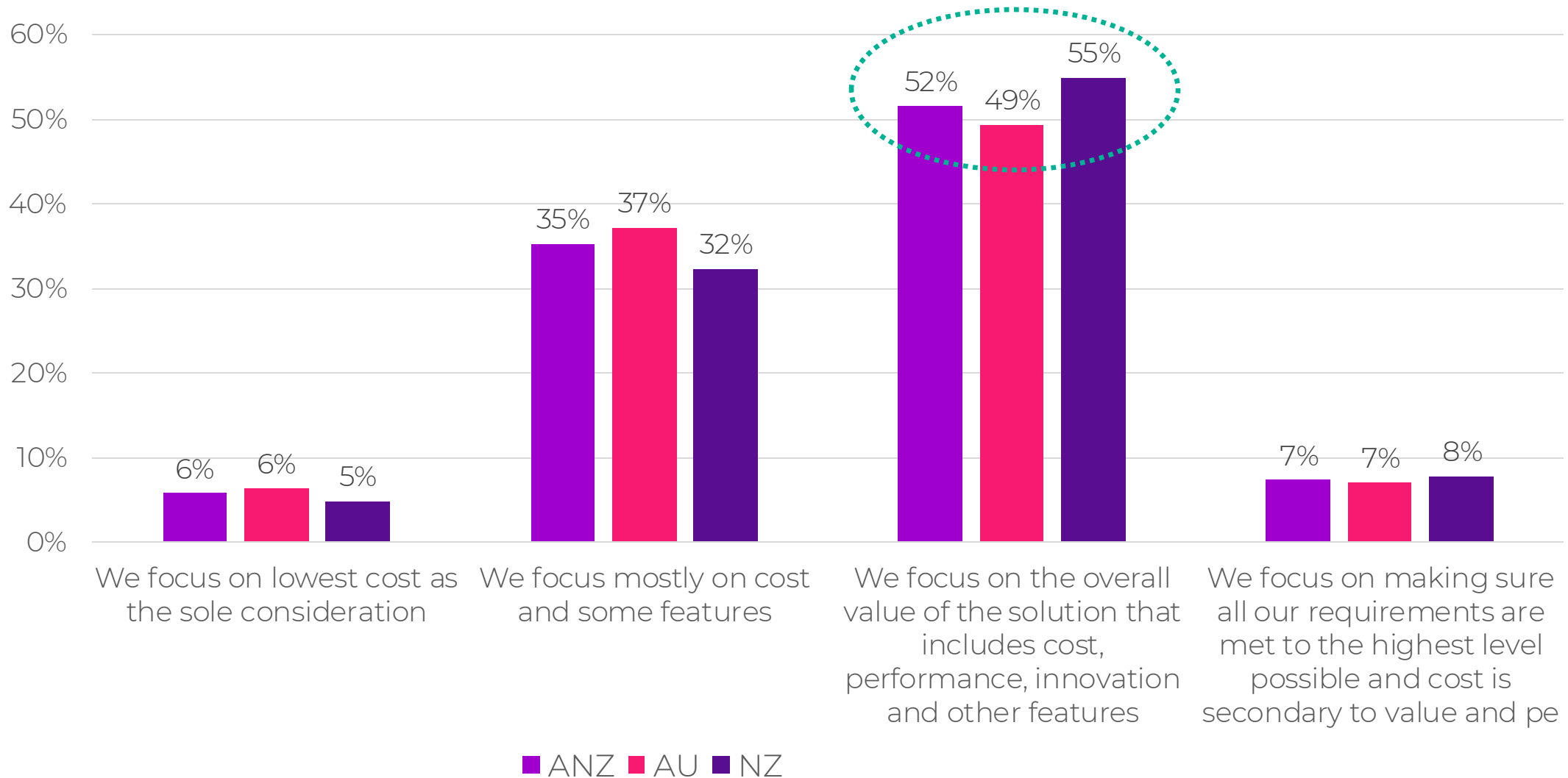
Which factor do you think has the potential to have the most impact on your business in the coming two years?



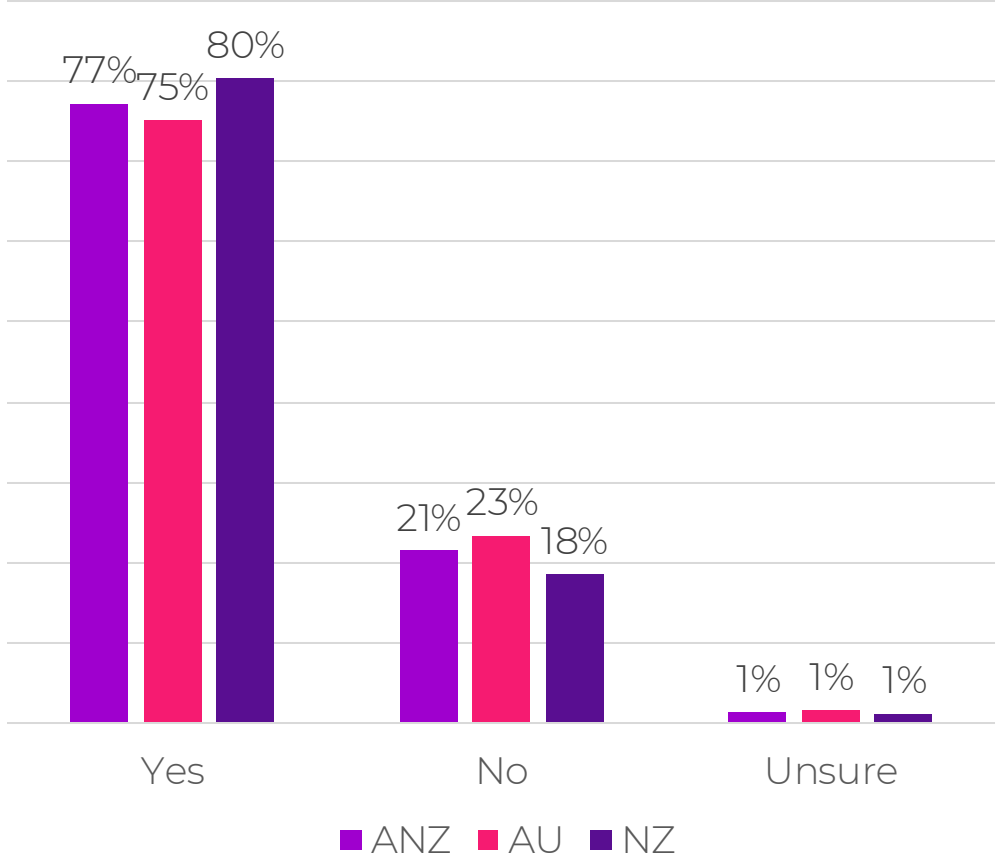
How would you rate the positive contribution of your technology environment to your performance in the previous question?



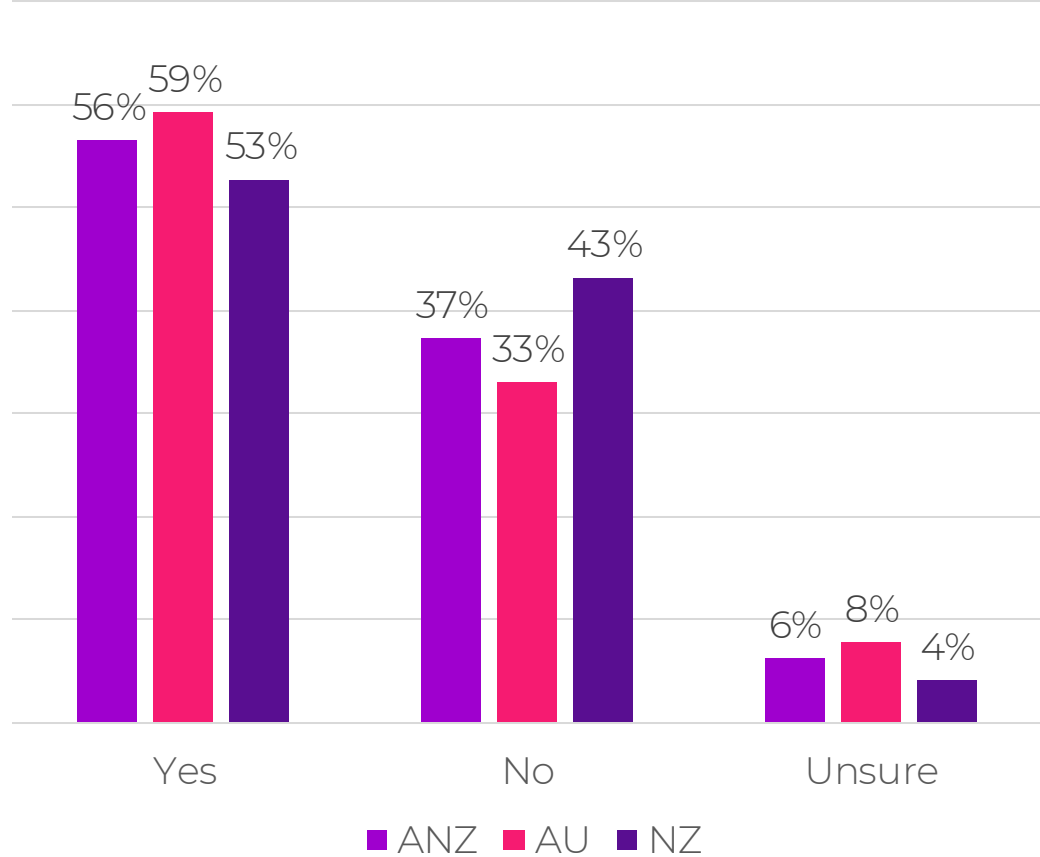
Assuming a solution meets most of your company's needs, which of these statements best describes how your company views the purchasing of its IT products and solutions?



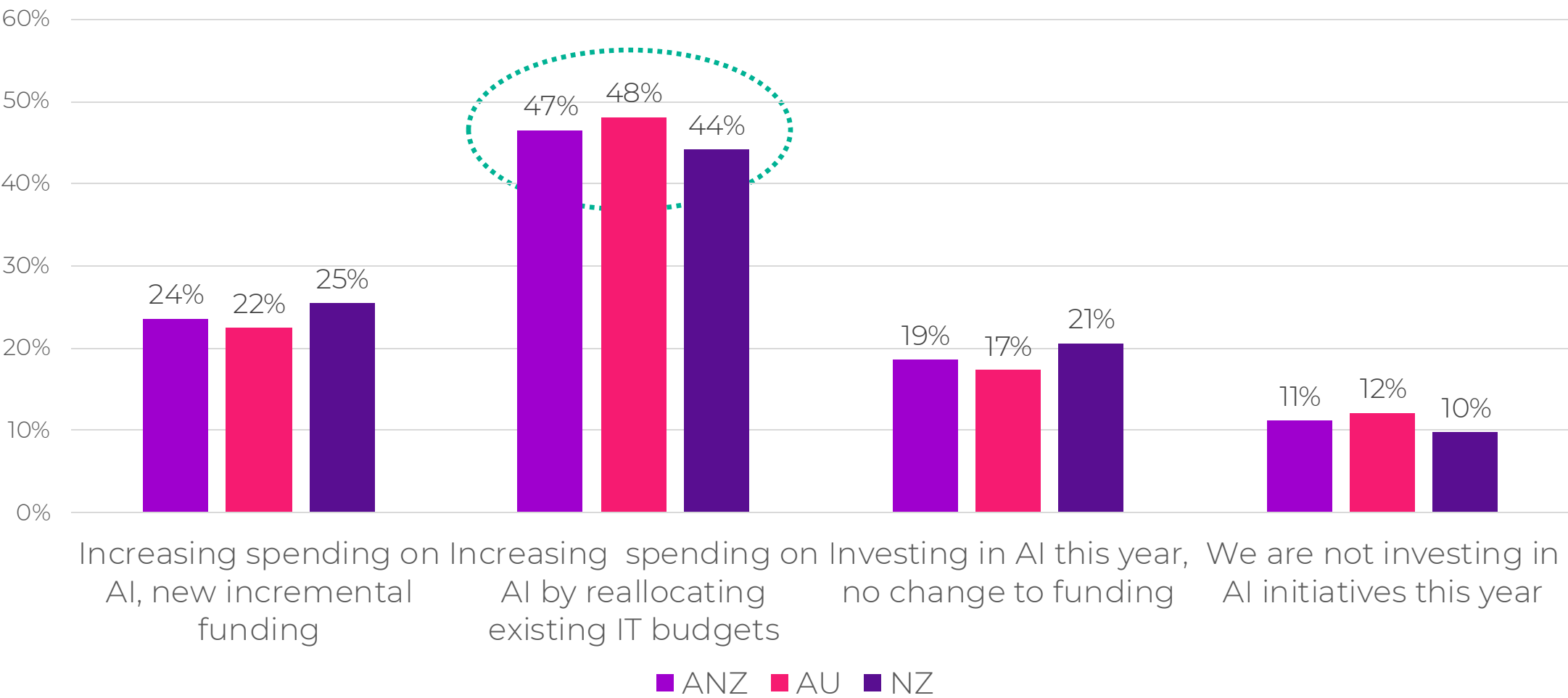
Does your company currently use business AI tools?



Have employees in your company used unauthorised AI-augmented business tools in their day-to-day jobs?

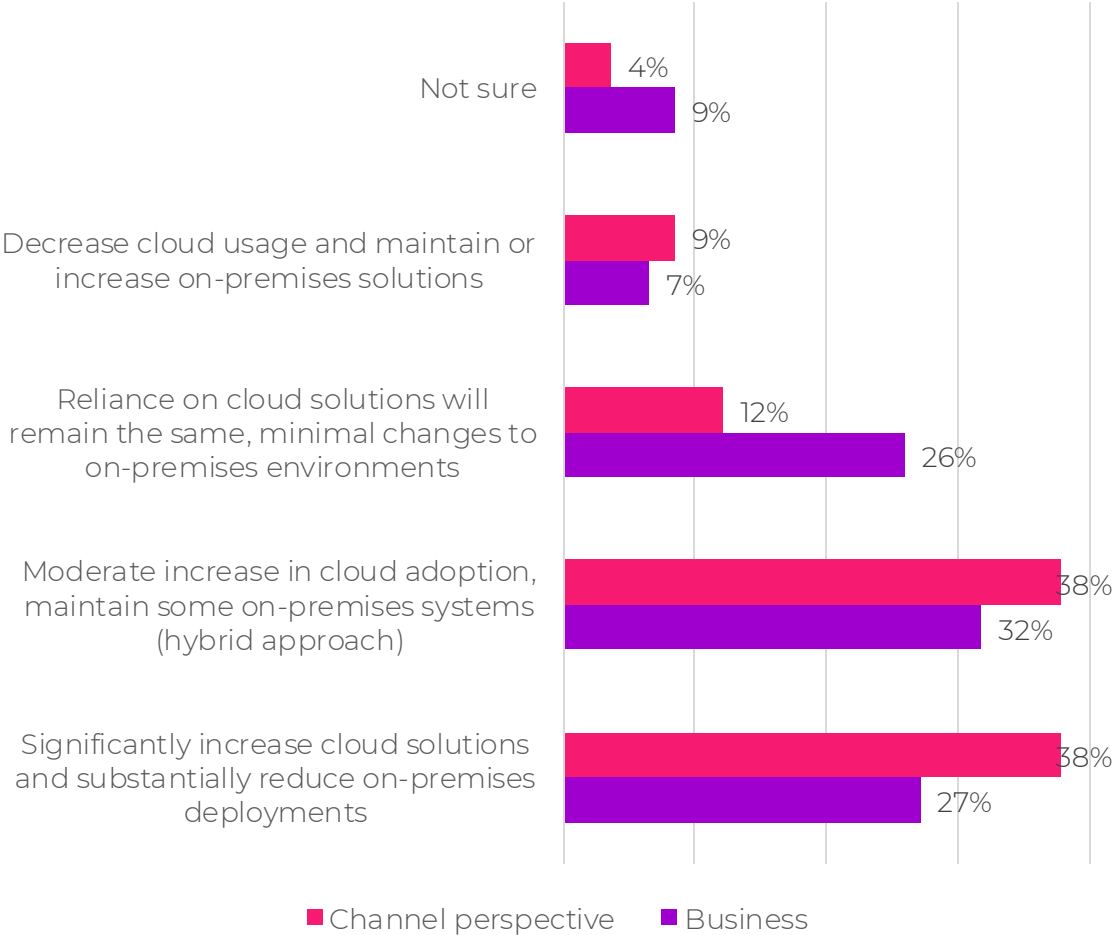


Please tell us about your budgets for AI solutions in 2025 and select one of the following that best represents your situation?

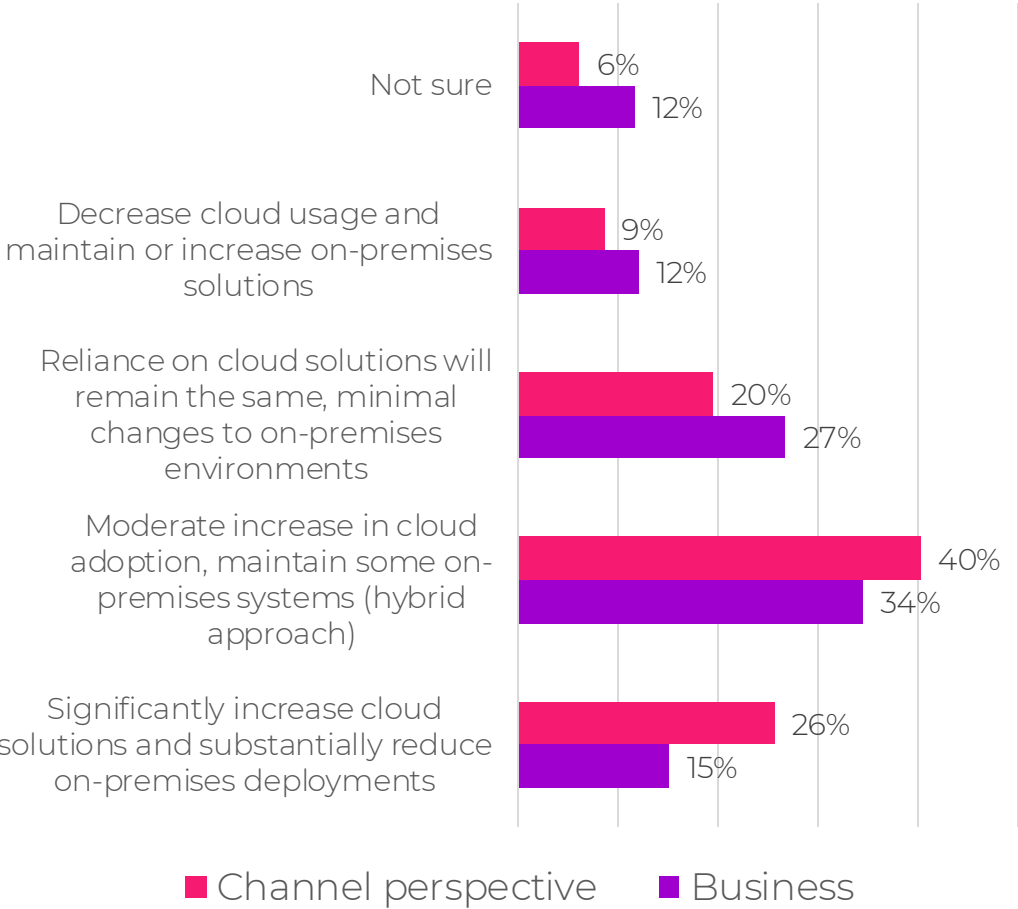


How will your reliance on cloud solutions / SaaS change in the next two years?

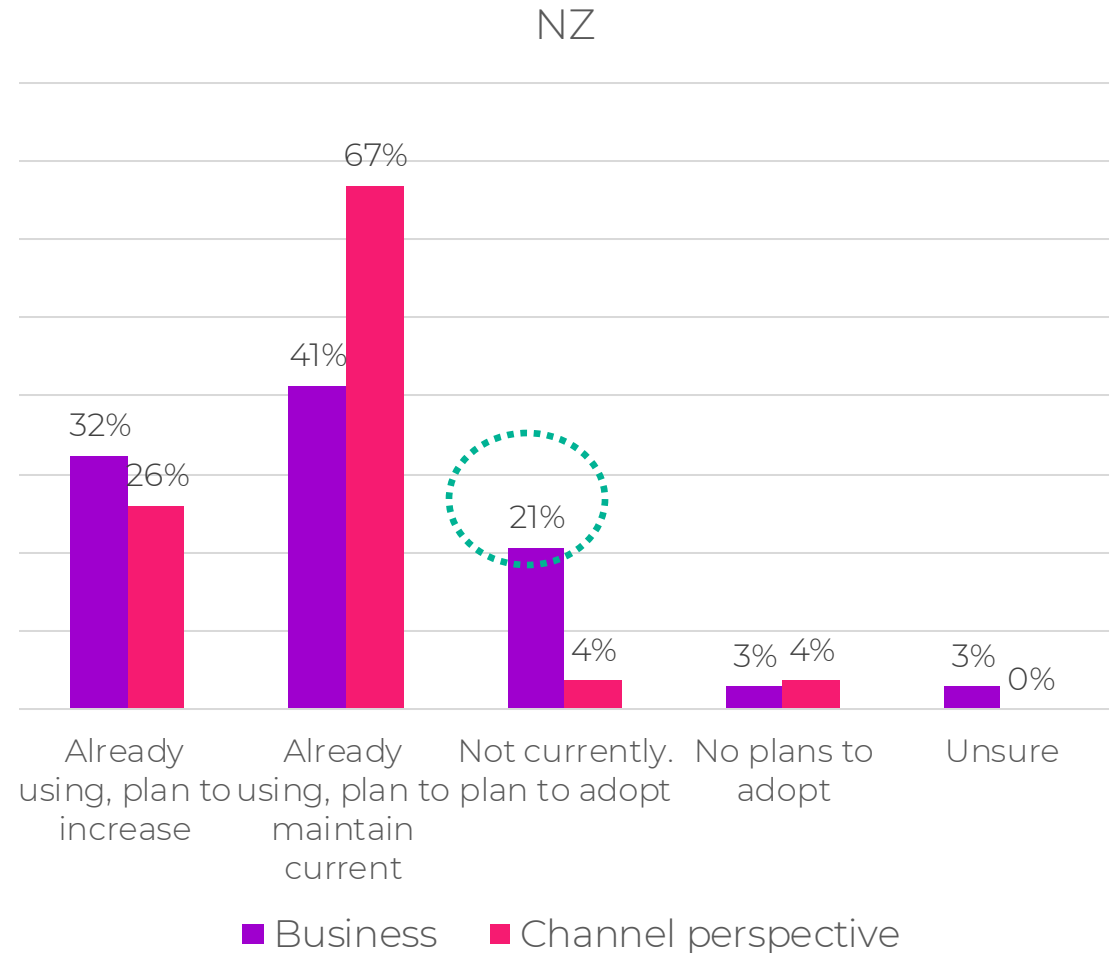
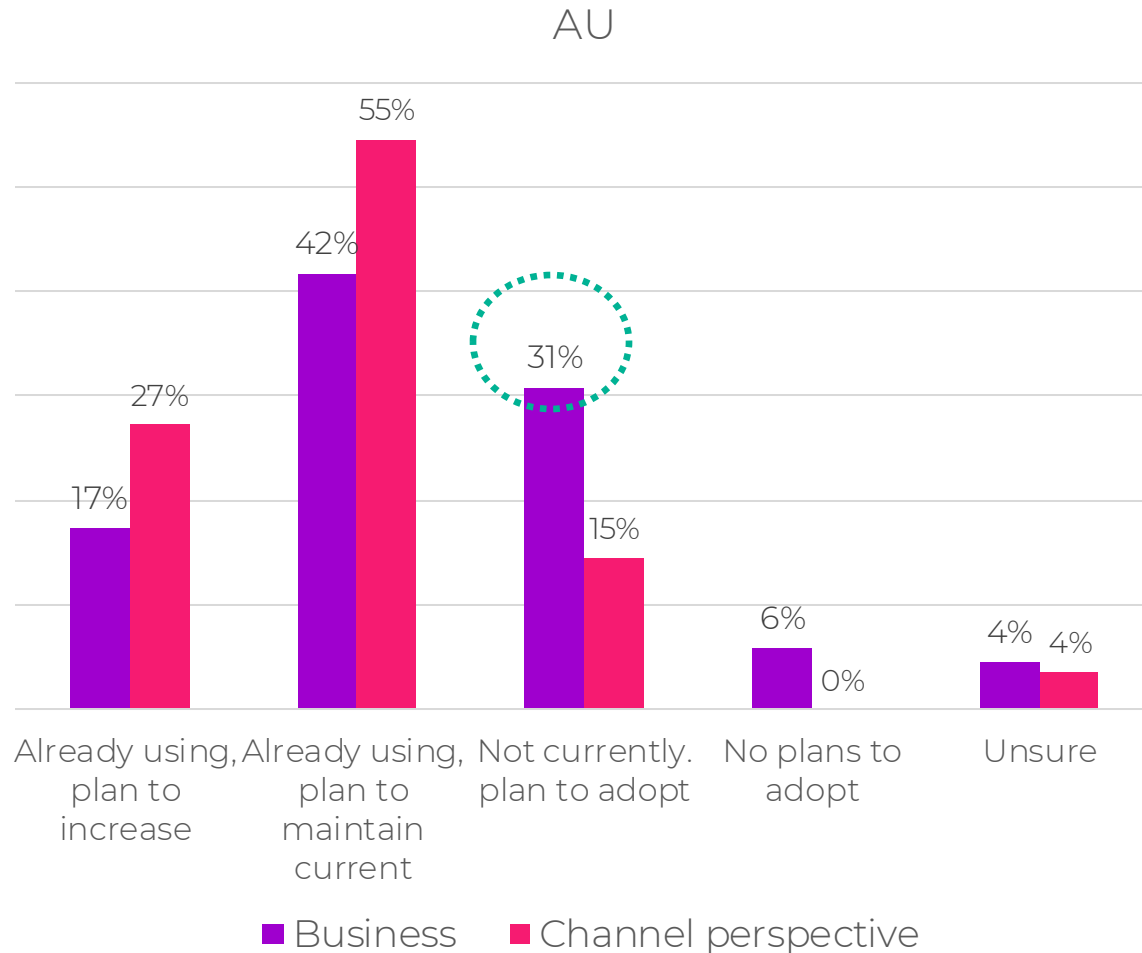
Cloud Infrastructure



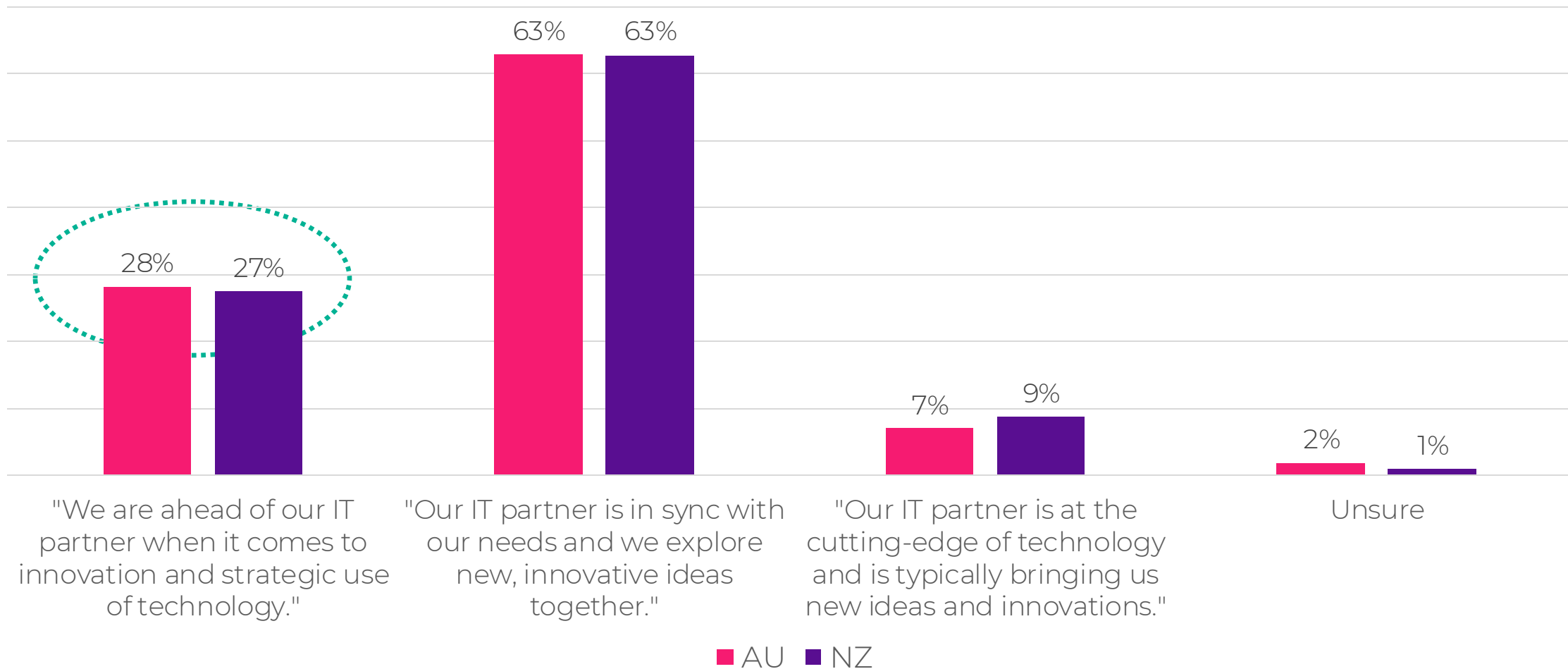
SaaS Solutions



To what extent do you expect your organisation to adopt or expand the use of AI-powered cybersecurity tools in the next two years?

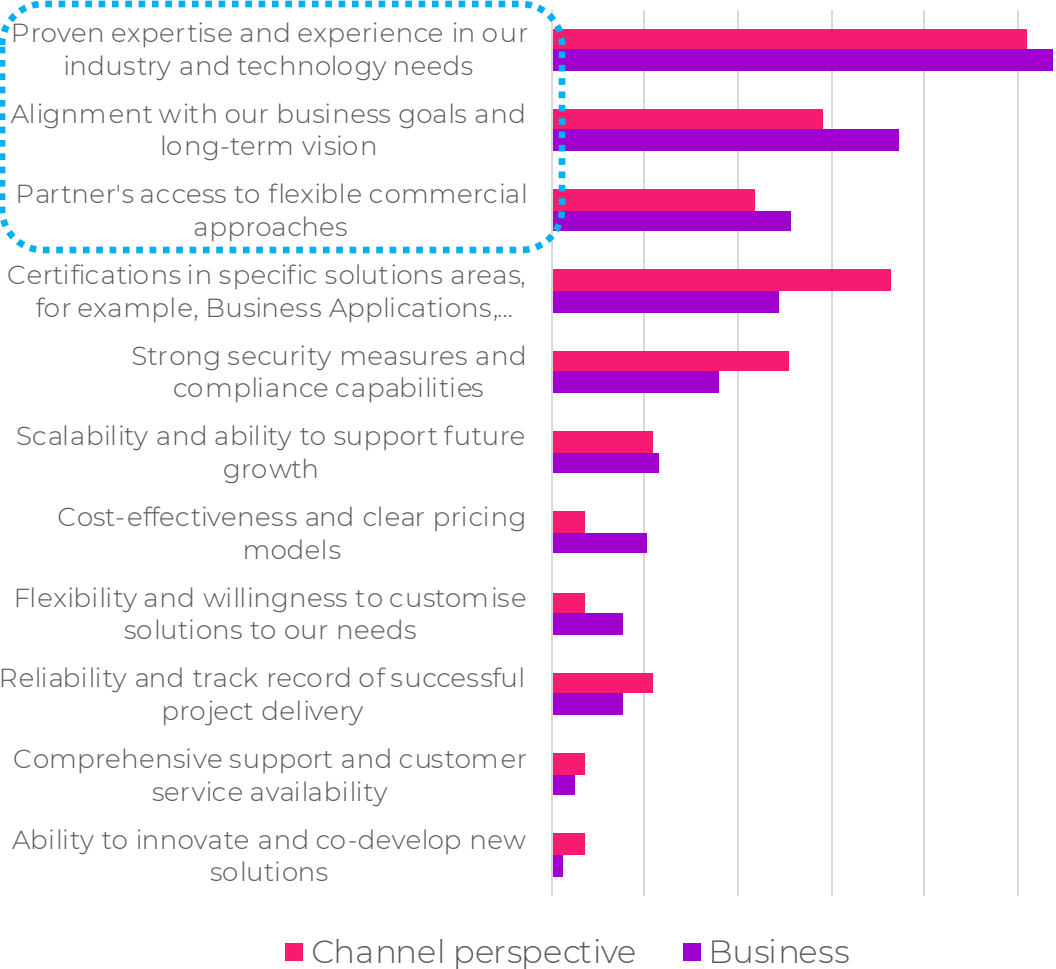


Thinking about the main third-party IT partner you use to support your IT environment, which best describes how your company engages with it for IT?

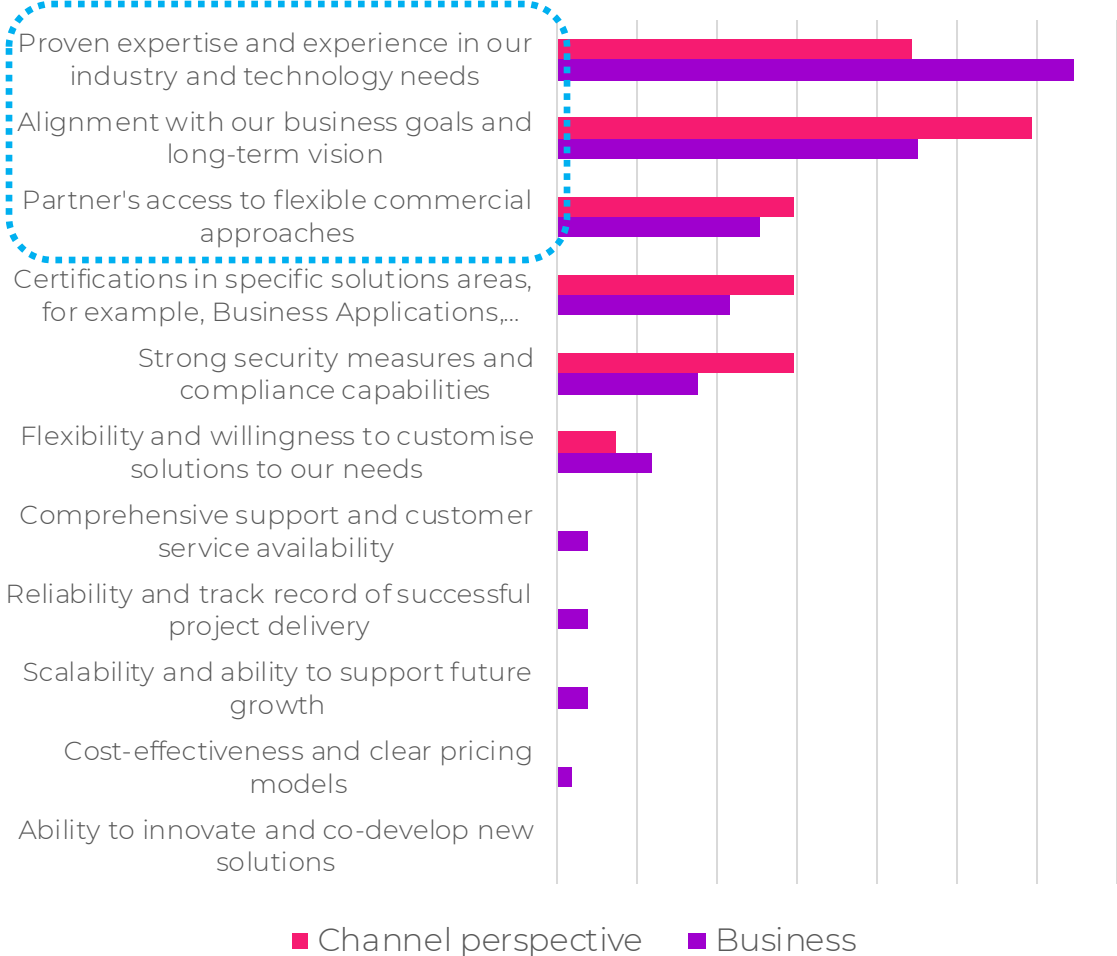


What qualities do you prioritise when selecting a technology partner to support your business?

Australia



New Zealand





Thank

you 

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Dicker Data AU | Microsoft Modern Work - Copilot & Security
Workshops Registration

Christchurch – 20th Oct | Wellington – 21st Oct | Auckland - 23rd Oct

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WORKSHOP SESSIONS



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