SECURITY

Solutions Partner for Security Designation

RETAIL

Train For Your Solution

What Are We Examining?

This stage we are aligning the technical requirements of a solution to the designation exam criteria, against the Microsoft subscription we have determined is the foundational base of our solution.

Microsoft
Solutions Partner

Security

What Is the Information Provided?

- Identifying technical features critical to this industry's requirements.

- Aligning these to the designation exam pre-requisites.

- Understanding that 'skilling to need' supports our solution goals.

Why Is This Information Important to Understand?

It is technically vital to address customer concerns within the framework of their particular industry since these are often the most critical for fulfilling their support requirements. Satisfying this criteria is key to enhancing your chances of retaining a customer long-term and maintaining their trust.

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Align Technical Features to Critical Industry Requirements

Based on our findings in lesson 2, lets align our AZ-500 and SC-200 exam criteria, against the base Microsoft 365 SKU we've determined is necessary to implement and support Retail providers in Australia.

Ask Copilot

Can you please align the AZ-500 exam to the Microsoft 365 E5 SKU by feature to the needs of the Australian Retail Industry. Put in a table and list by feature, exam objective, SKU feature, relevance to industry.

Copilot Outcome

Feature	Exam Objective	SKU Feature	Relevance to Industry
Identity and Access Management	Manage Azure Active Directory (Azure AD) identities and governance	Azure AD Premium P2	Ensures secure access to retail systems and customer data, crucial for compliance and data protection.
Platform Protection	Implement advanced network security	Microsoft Defender for Identity	Protects against cyber threats targeting retail operations, maintaining the integrity of sales and customer data.
Security Operations	Monitor and maintain security operations	Microsoft Sentinel	Provides comprehensive security monitoring and incident response, essential for quick resolution of security events in retail environments.
Data and Application Protection	Implement information protection	Microsoft Information Protection	Helps safeguard sensitive retail information, ensuring that data is protected both in transit and at rest.
Manage Security Operations	Configure and manage threat protection	Microsoft Defender for Endpoint	Secures endpoints against malware and other threats, ensuring uninterrupted service and protection of retail POS systems.

Ask Copilot

Can you please align the SC-200 exam to the Microsoft 365 E5 SKU by feature to the needs of the Australian Retail Industry. Put in a table and list by feature, exam objective, SKU feature, relevance to industry.

Copilot Outcome

Feature	Exam Objective	SKU Feature	Relevance to Industry
Security Monitoring	Comprehensive security monitoring and incident response	Microsoft 365 E5 Security	Ensures quick resolution of security events in retail environments
Data Protection	Implement information protection	Microsoft Information Protection	Safeguards sensitive retail information, protecting data both in transit and at rest
Endpoint Protection	Configure and manage threat protection	Microsoft Defender for Endpoint	Secures endpoints against malware and other threats, ensuring uninterrupted service and protection of retail POS systems

'Skilling To Need' Supports Our Solution Goals

By examining the objectives and their importance to the Retail sector, it is crucial for the technical team to implement and support these aligned outcomes – in the best interests of the business.

This capability will enable the business to achieve long-term profitability by incorporating 'Net Customer Adds' into the organisation, and ensuring the implementation delivers on the outcome required by the customer.

Without this, we cannot work in the same direction, potentially pulling the business in to a 'development impasse' discussed in **Lesson 2.3.**