SECURITY

Solutions Partner for Security Designation

GOVERNMENT

Train For Your Solution

What Are We Examining?

This stage we are aligning the technical requirements of a solution to the designation exam criteria, against the Microsoft subscription we have determined is the foundational base of our solution.

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Security

What Is the Information Provided?

•   Identifying technical features critical to this industry's requirements.

•   Aligning these to the designation exam pre-requisites.

•   Understanding that 'skilling to need' supports our solution goals.

Why Is This Information Important to Understand?

It is technically vital to address customer concerns within the framework of their particular industry since these are often the most critical for fulfilling their support requirements. Satisfying this criteria is key to enhancing your chances of retaining a customer long-term and maintaining their trust.

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Align Technical Features to Critical Industry Requirements

Based on our findings in lesson 2, lets align our AZ-500 and SC-200 exam criteria, against the base Microsoft 365 SKU we have determined is necessary to implement and support Government providers in Australia.

Ask Copilot

Can you please align the AZ-500 exam to the Microsoft 365 E5 SKU by feature to the needs of the Australian Government sector. Put in a table and list by feature, exam objective, SKU feature, relevance to industry.

Copilot Outcome

Feature	Exam Objective	SKU Feature	Relevance to Industry
Identity and Access Management	Manage Azure Active Directory identities	Azure Active Directory Premium P2	Ensures secure access to resources, crucial for protecting sensitive government data
Platform Protection	Implement advanced network security	Microsoft Defender for Identity	Provides advanced threat protection, a necessity for safeguarding government infrastructure
Security Operations	Monitor and report on the security of Azure resources	Microsoft Defender for Cloud	Enables proactive identification and mitigation of potential threats, aligning with government security protocols
Data and Application Protection	Implement and manage data protection	Azure Information Protection	Ensures compliance with data protection regulations, essential for maintaining the confidentiality of government information
Azure Resource Management	Implement Azure policies	Azure Policy	Helps enforce organisational standards and assess compliance at scale, critical for government operations

Ask Copilot

Can you please align the SC-200 exam to the Microsoft 365 E5 SKU by feature to the needs of the Australian Government sector. Put in a table and list by feature, exam objective, SKU feature, relevance to industry.

Copilot Outcome

Feature	Exam Objective	SKU Feature	Relevance to Industry
Threat Management	Implement threat protection	Microsoft Defender for Office 365	Enables proactive identification and mitigation of potential threats, aligning with government security protocols
Data and Application Protection	Implement and manage data protection	Azure Information Protection	Ensures compliance with data protection regulations, essential for maintaining the confidentiality of government information
Azure Resource Management	Implement Azure policies	Azure Policy	Helps enforce organisational standards and assess compliance at scale, critical for government operations

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'Skilling To Need' Supports Our Solution Goals

By examining the objectives and their importance to the Government sector, it is crucial for the technical team to implement and support these aligned outcomes – in the best interests of the business.

This capability will enable the business to achieve long-term profitability by incorporating 'Net Customer Adds' into the organisation, and ensuring the implementation delivers on the outcome required by the customer.

Without this, we cannot work in the same direction, potentially pulling the business in to a 'development impasse' discussed in **Lesson 2.3.**