RUCKUS BIG DOGS Partner Program

COMMSCOPE PartnerPRO NETWORK

Demo program guide

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1 Demo program guidelines

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What is the purpose of the discounted demo equipment?

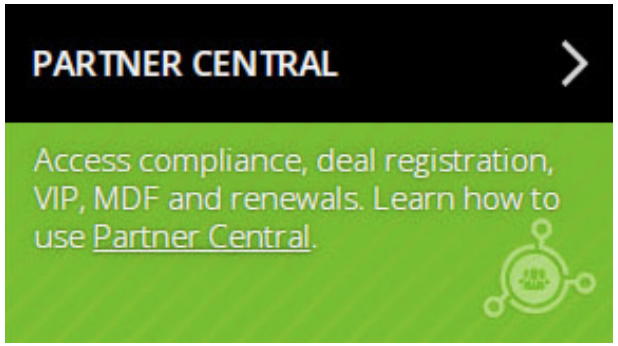
We want you to make an impact! Show your customers what a great network looks like. Use this equipment for program compliance, marketing, site surveys, demonstration labs and testing facilities worldwide.

Which Partners are eligible?

All Partners, solution providers and distributors worldwide.

Where can I find the list of requirements?

Click on the **Partner Central** tile to find the full list of requirements on the RUCKUS Demo Equipment Program flyer.



Demo program guidelines

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2 Eligible demo products

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Eligible demo products

- Specific RUCKUS hardware and software products are eligible for demo program.
- The Eligible demo product list can be downloaded from the “Resources” tab on the Partner Portal.

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3 How to submit a demo program request

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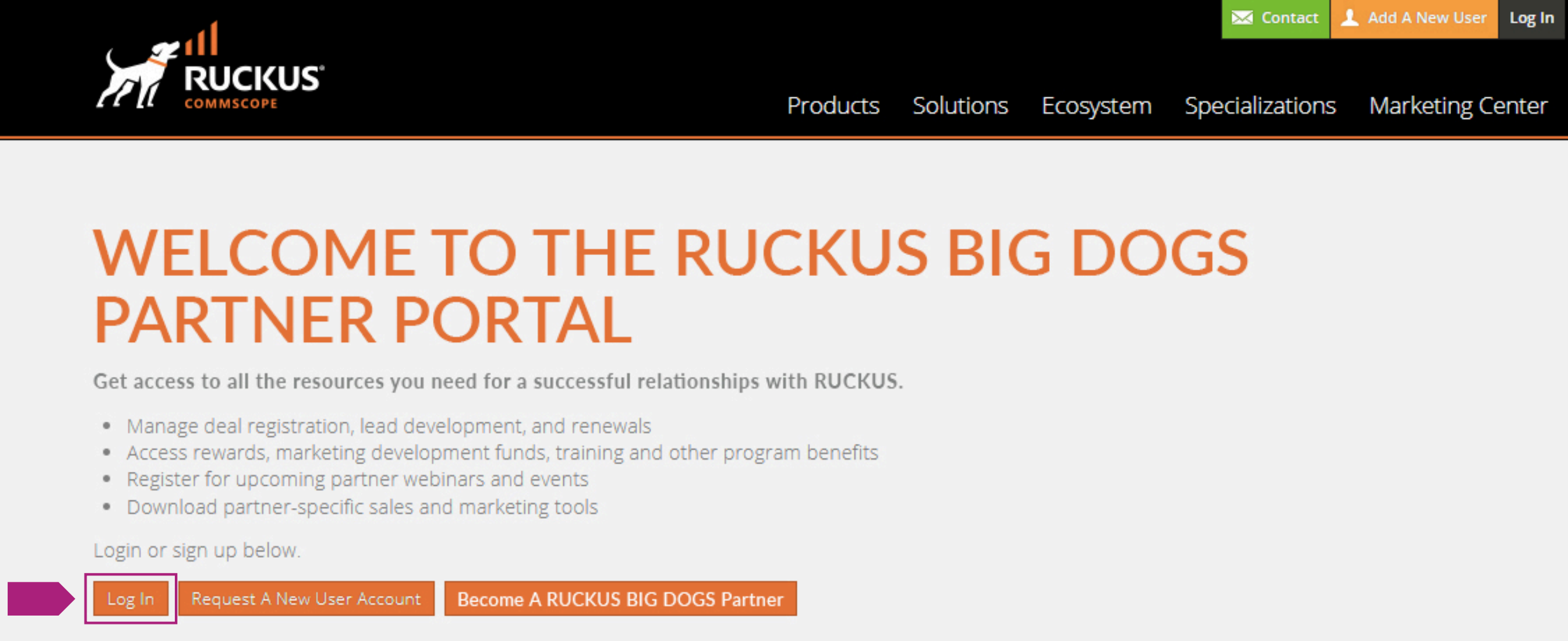

Partner Portal

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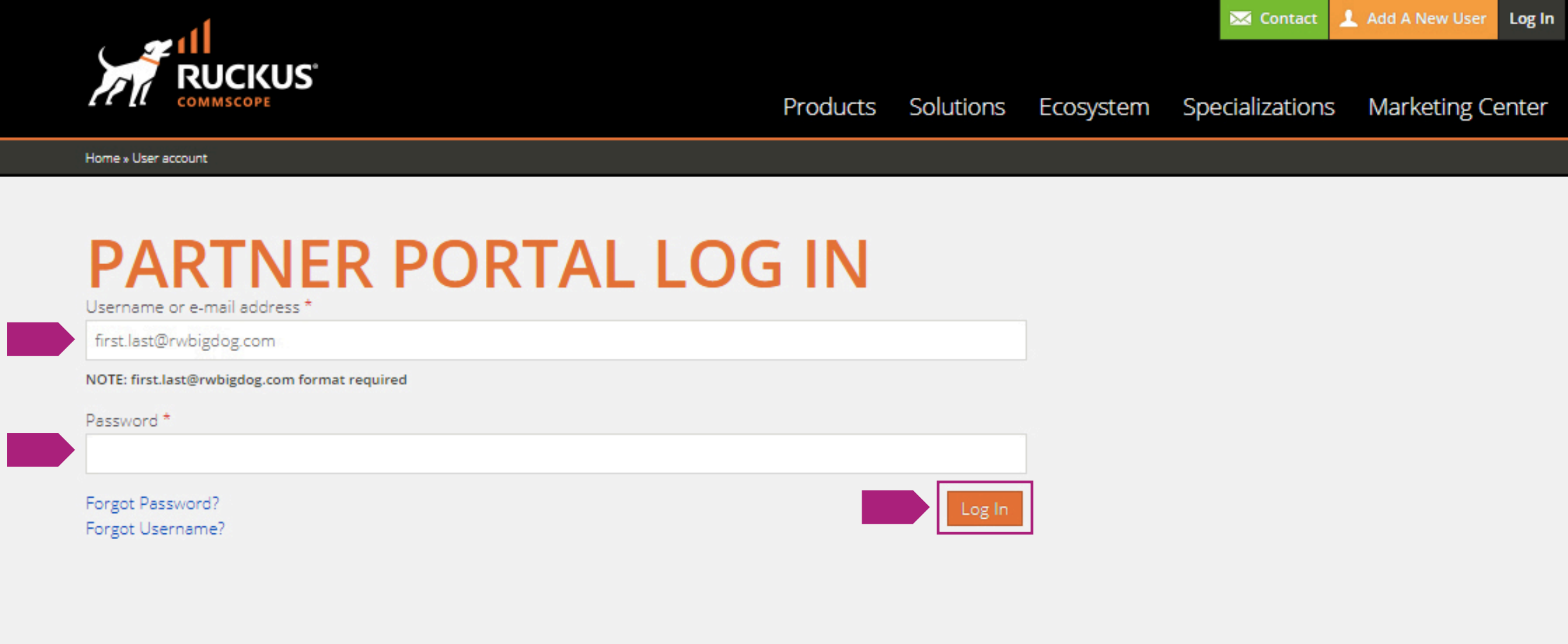

Username and password

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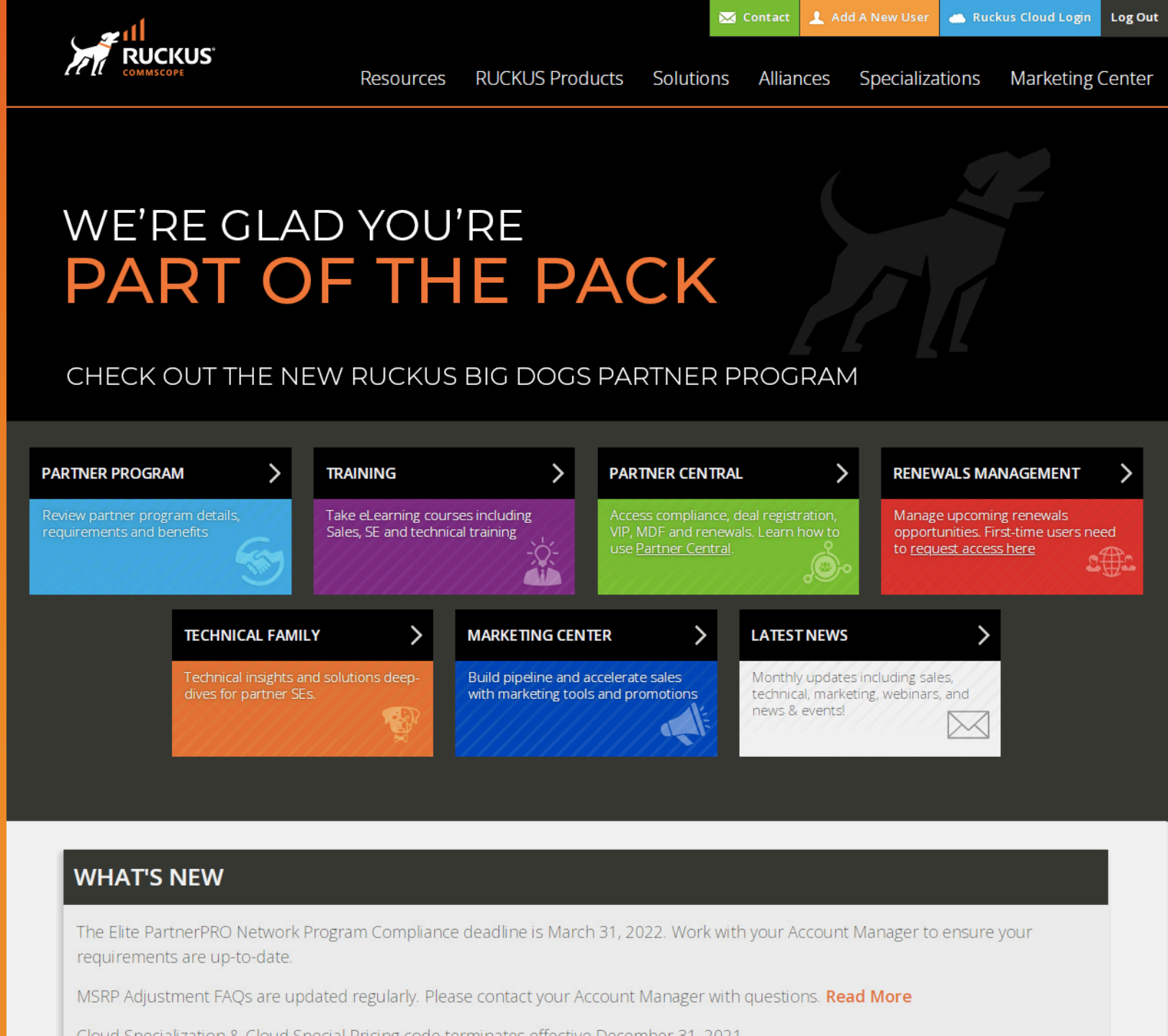
RUCKUS BIG DOGS Partner Portal welcome page



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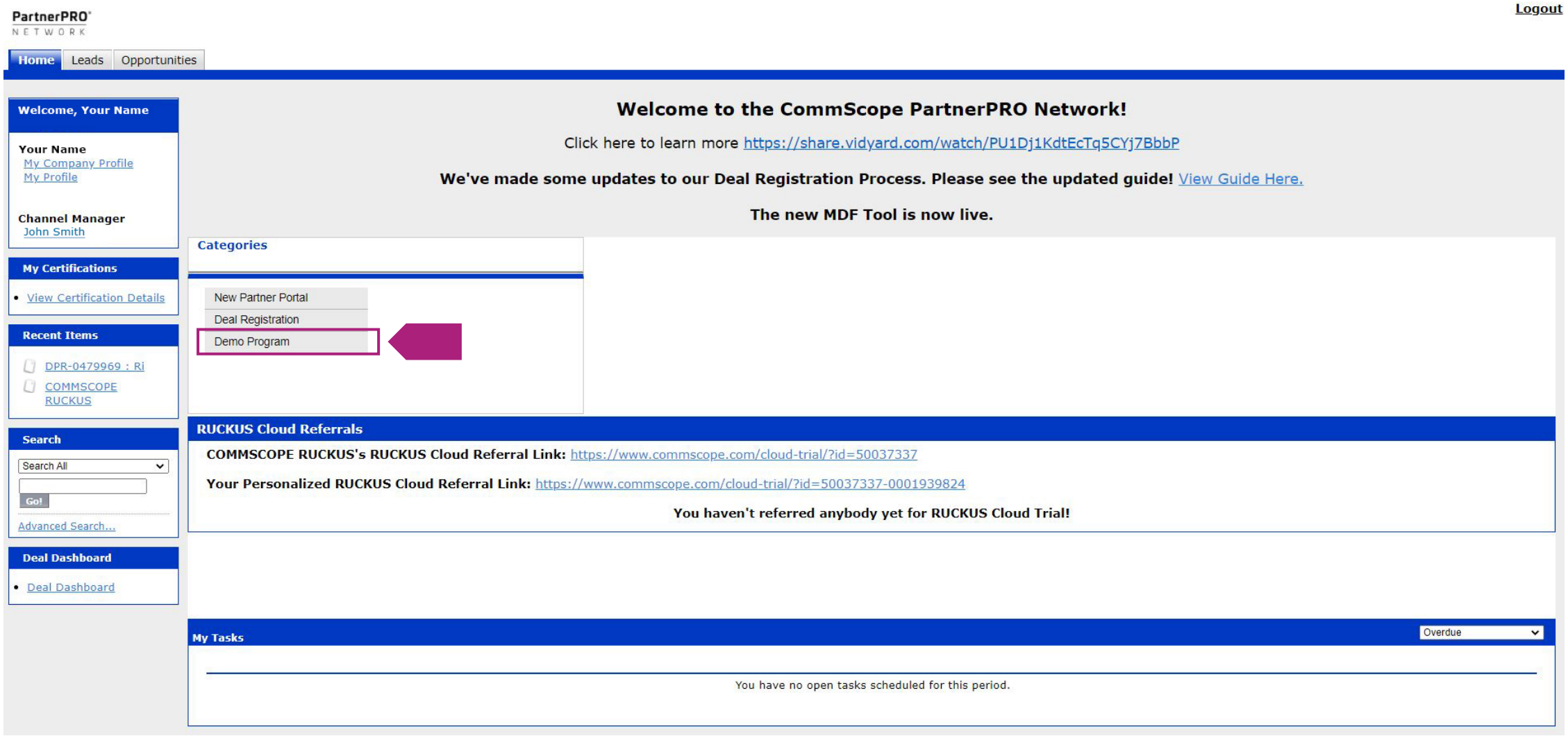

Submit a demo request

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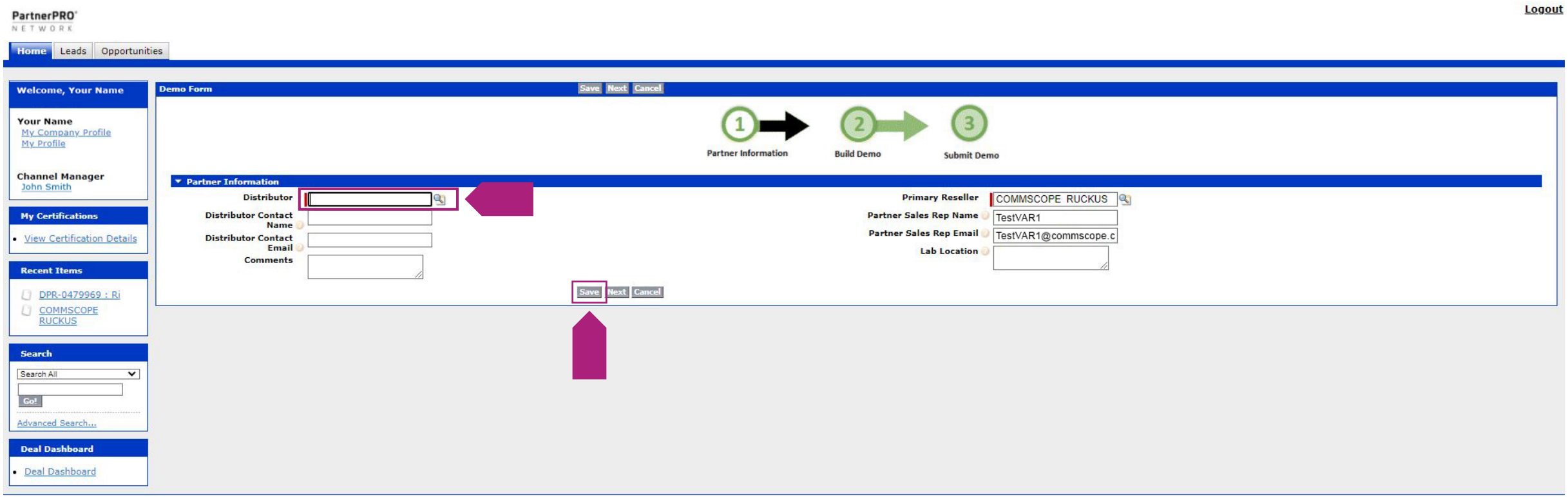

Enter distributor details

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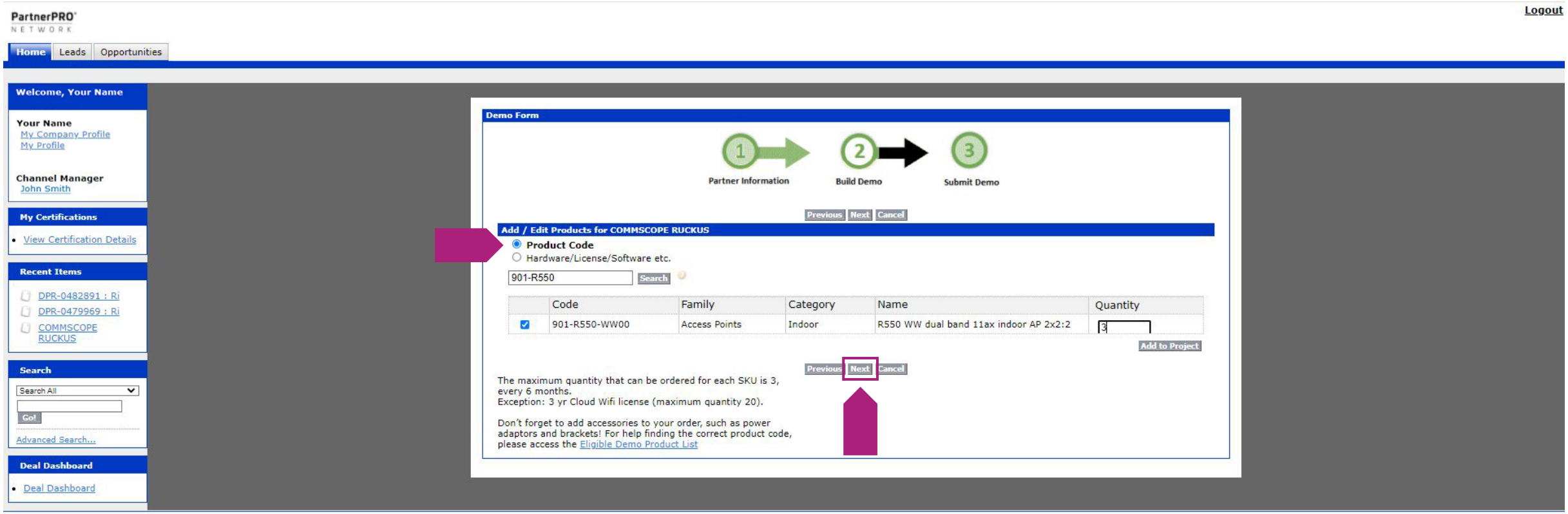

Build demo project

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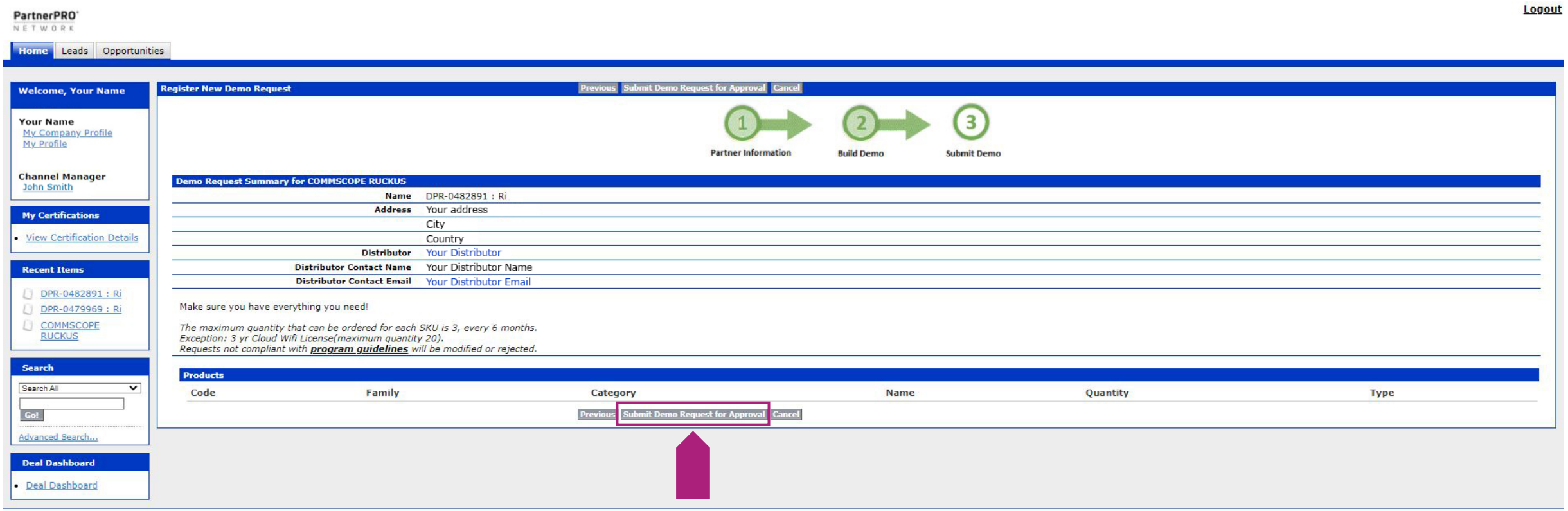

Review and submit demo request

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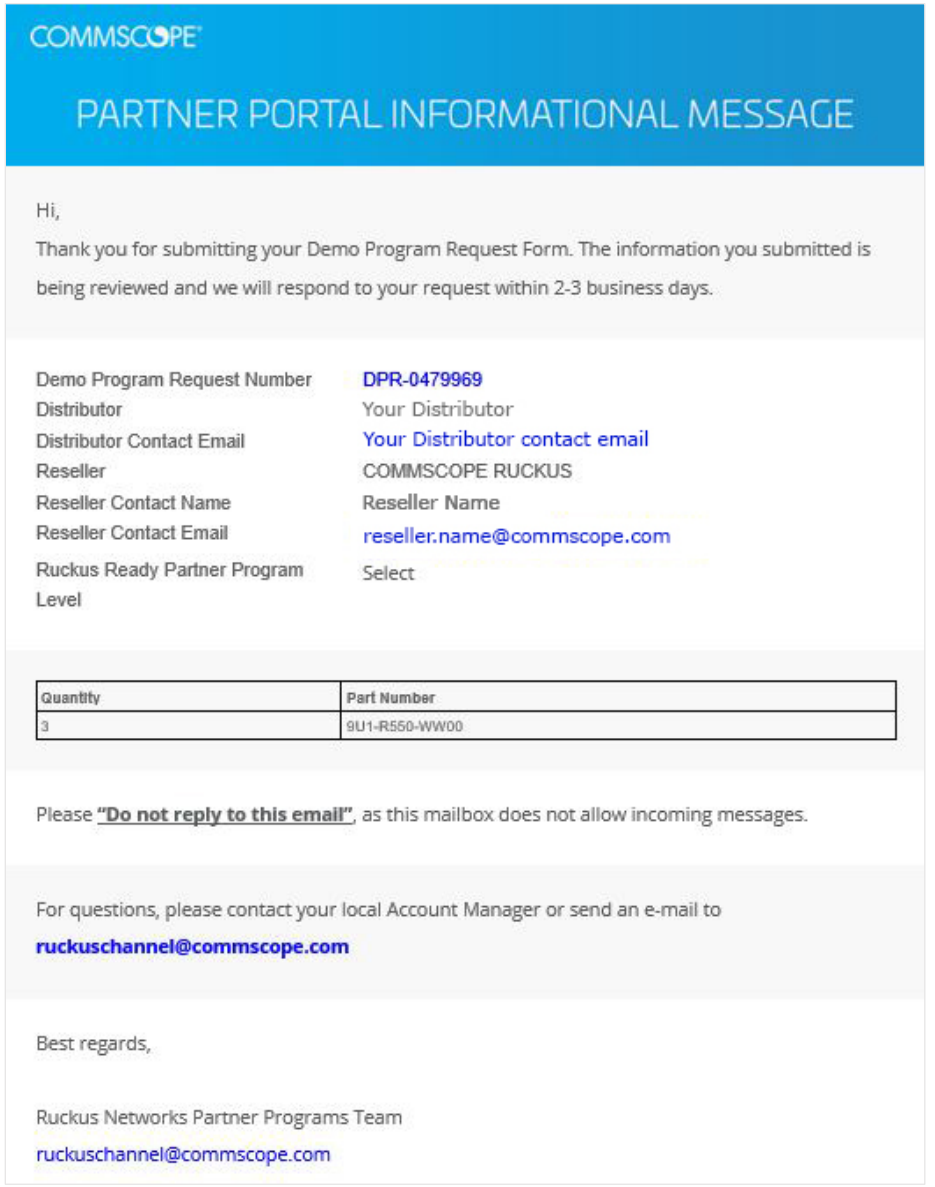
Receive confirmation email upon submission

Upon submission, Partners receive confirmation email with demo request details.



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PARTNER PORTAL INFORMATIONAL MESSAGE

Hi,

Thank you for submitting your Demo Program Request Form. The information you submitted is being reviewed and we will respond to your request within 2-3 business days.

Demo Program Request Number	DPR-0479969
Distributor	Your Distributor
Distributor Contact Email	Your Distributor contact email
Reseller	COMMSCOPE RUCKUS
Reseller Contact Name	Reseller Name
Reseller Contact Email	reseller.name@commscope.com
Ruckus Ready Partner Program Level	Select

Quantity	Part Number
3	9U1-R550-WW00

Please **"Do not reply to this email"**, as this mailbox does not allow incoming messages.

For questions, please contact your local Account Manager or send an e-mail to **ruckuschannel@commscope.com**

Best regards,

Ruckus Networks Partner Programs Team

ruckuschannel@commscope.com

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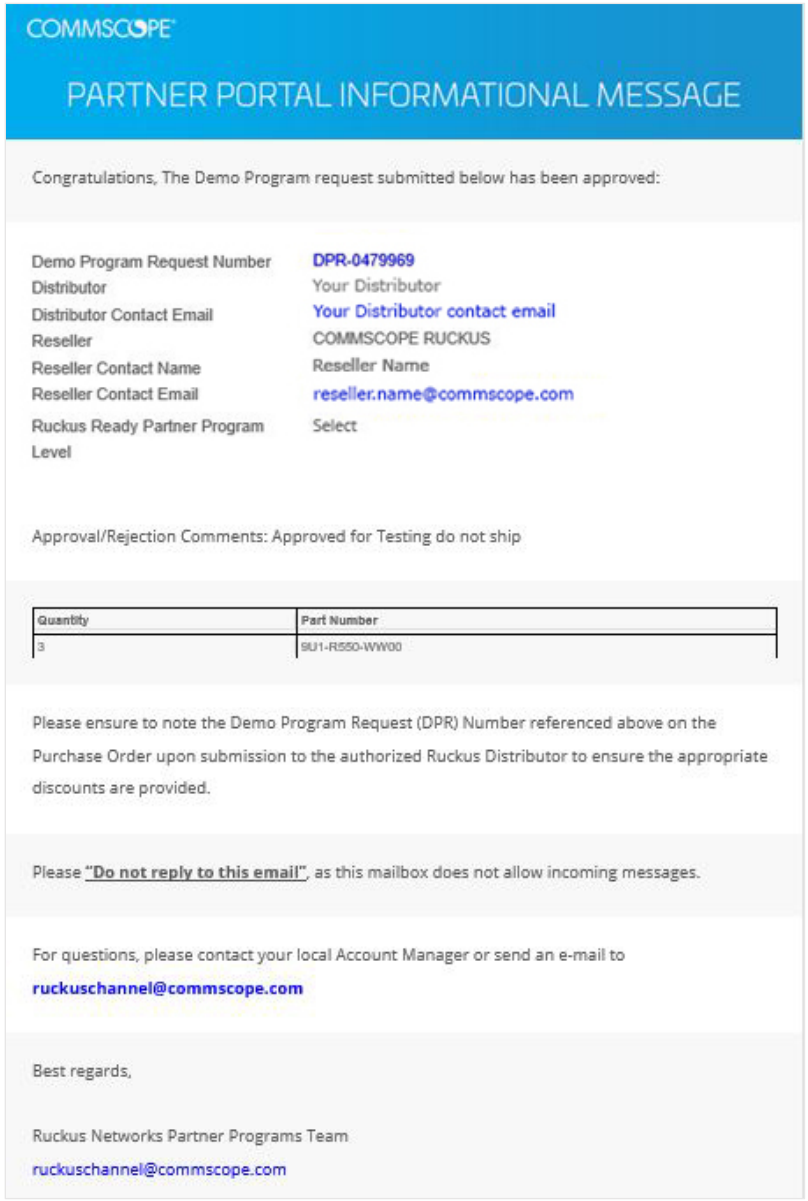
Receive approval email

Upon approval, Partners receive approval email with demo request details.



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PARTNER PORTAL INFORMATIONAL MESSAGE

Congratulations, The Demo Program request submitted below has been approved:

Demo Program Request Number	DPR-0479969
Distributor	Your Distributor
Distributor Contact Email	Your Distributor contact email
Reseller	COMMSCOPE RUCKUS
Reseller Contact Name	Reseller Name
Reseller Contact Email	reseller.name@commscope.com
Ruckus Ready Partner Program Level	Select

Approval/Rejection Comments: Approved for Testing do not ship

Quantity	Part Number
3	9U1-R550-WW00

Please ensure to note the Demo Program Request (DPR) Number referenced above on the Purchase Order upon submission to the authorized Ruckus Distributor to ensure the appropriate discounts are provided.

Please **"Do not reply to this email"**, as this mailbox does not allow incoming messages.

For questions, please contact your local Account Manager or send an e-mail to **ruckuschannel@commscope.com**

Best regards,

Ruckus Networks Partner Programs Team

ruckuschannel@commscope.com

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4 Ordering process

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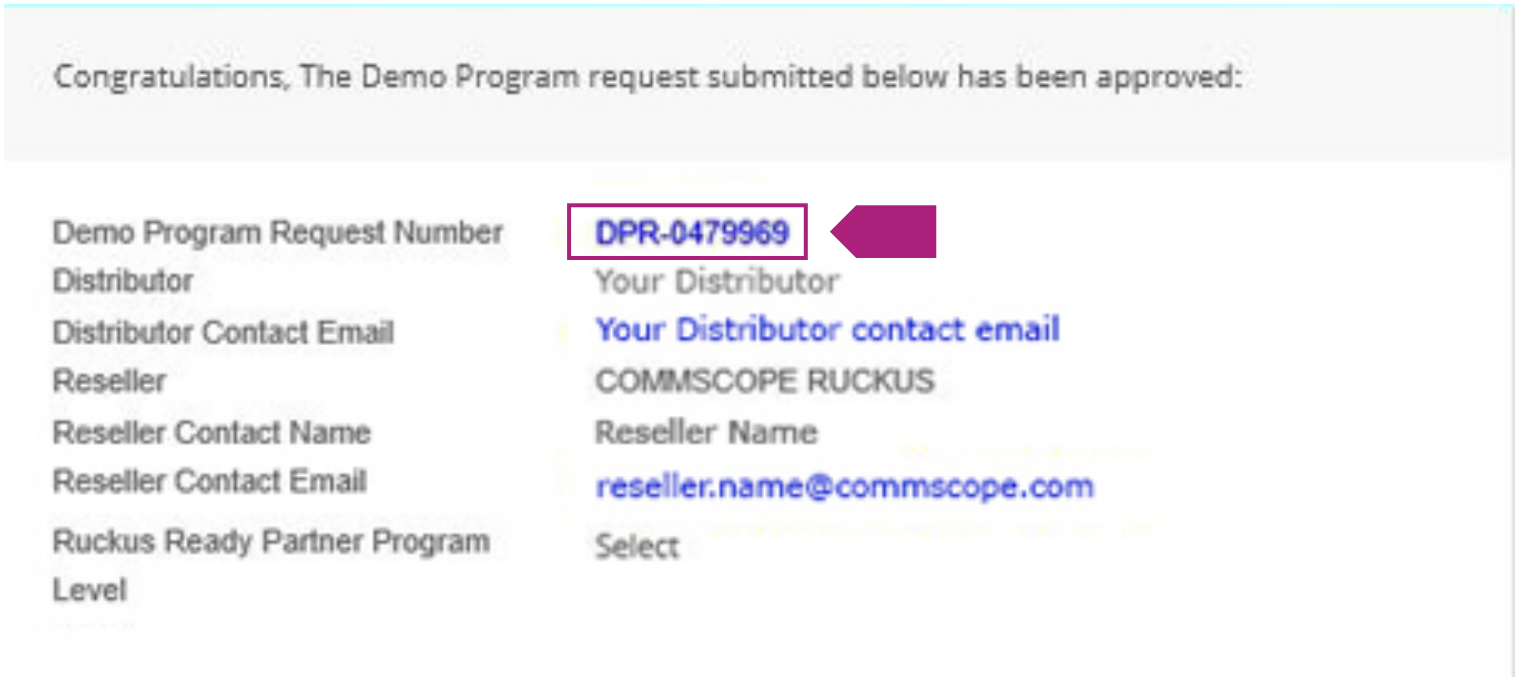
Once you receive approval, place a purchase order for the demo equipment with the distributor and include: the Demo Program Request (DPR) number.

Example of the DPR approval email:


Congratulations, The Demo Program request submitted below has been approved:

Demo Program Request Number	DPR-0479969
Distributor	Your Distributor
Distributor Contact Email	Your Distributor contact email
Reseller	COMMSCOPE RUCKUS
Reseller Contact Name	Reseller Name
Reseller Contact Email	reseller.name@commscope.com
Ruckus Ready Partner Program Level	Select

Ordering process

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5 Suggested demo kits

Recommended for
new RUCKUS Partners

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New Partner kit recommendations

Partner kit for RUCKUS Unleashed

Part number	Description	Quantity
9U1-R550-WW00	RUCKUS Unleashed R550 dual-band 802.11abgn/ac/ax wireless access point with multi-gigabit Ethernet backhaul and onboard BLE/Zigbee, 2x2:2 streams (2.4 GHz/5GHz) OFDMA, MU-MIMO, BeamFlex+®, dual ports, 802.3at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	2
807-ULAP-3U00	Associate Partner support for Unleashed AP, no Advance rep, 3 years [for 9U1-R550-WW00]	2
ICX7150-C12P-2X1G	ICX 7150 compact switch, 12x 10/100/1000 PoE+ ports, 2x 1G RJ45 uplink-ports, 2x 1G SFP uplink-ports upgradable to 2x 10G SFP+ with license. 124W PoE budget, basic L3 (static routing and RIP)	1
ICX7150-SVL-ASDPM-3	Associate Partner support backline remote, ICX7150-24, 24P ,48, 48P, 48PF, C12P, C10ZP & -24F	1
PCEURO	Power cord for VIIG to C13, Europe, 250V 16A	1
903-CPL3-0025	On-prem Cloudpath® starter kit, 25 user licenses for 3 years; includes on-site server software license	1

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New Partner kit recommendations

Partner kit for RUCKUS Cloud

Part number	Description	Quantity
901-R550-WW00	RUCKUS R550 dual-band 802.11abgn/ac/ax wireless access point with multi-gigabit Ethernet backhaul and onboard BLE/Zigbee, 2x2:2 streams (2.4 GHz/5GHz) OFDMA, MU-MIMO, BeamFlex+®, dual ports, 802.3at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	2
ICX7150-C12P-2X1G	ICX 7150 compact switch, 12x 10/100/1000 PoE+ ports, 2x 1G RJ45 uplink-ports, 2x 1G SFP uplink-ports upgradable to 2x 10G SFP+ with license. 124W PoE budget, basic L3 (static routing and RIP)	1
PCEURO	Power cord for VIIG to C13, Europe, 250V 16A	1
903-CPL3-0025	On-prem Cloudpath® starter kit, 25 user licenses for 3 years; includes on-site server software license	1
CLD-S71M-3001	RUCKUS Cloud 3-year subscription for 1 ICX7150 switch	1
CLD-BNDL-RCAW-REC3	RUCKUS Cloud with RUCKUS Analytics subscriptions for 1 x AP 3 years; includes end customer support	2
CLD-ANAP-3001	RUCKUS Analytics 3-year subscription for 1 Cloud or SZ managed AP or ICX switch	1

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New Partner kit recommendations

Partner kit for VSZ (Virtual SmartZone™)

Part number	Description	Quantity
901-R550-WW00	RUCKUS R550 dual-band 802.11abgn/ac/ax wireless access point with multi-gigabit Ethernet backhaul and onboard BLE/Zigbee, 2x2:2 streams (2.4 GHz/5GHz) OFDMA, MU-MIMO, BeamFlex+®, dual ports, 802.3at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	3
ICX7150-C12P-2X1G	ICX 7150 compact switch, 12x 10/100/1000 PoE+ ports, 2x 1G RJ45 uplink-ports, 2x 1G SFP uplink-ports upgradable to 2x 10G SFP+ with license. 124W PoE budget, basic L3 (static routing and RIP)	1
ICX7150-SVL-ASDPM-3	Associate Partner support backline remote, ICX7150-24, 24P ,48, 48P, 48PF, C12P, C10ZP & -24F	1
PCEURO	Power cord for VIIG to C13, Europe, 250V 16A	1
903-CPL3-0025	On-prem Cloudpath® starter kit, 25 user licenses for 3 years; includes on-site server software license	1
L09-VSCG-WW00	Virtual SmartZone™ 3.0 or newer software virtual appliance, 1 instance, includes 1 AP license. Need to purchase RTU support license to continue using vSZ beyond 90 days.	1
S02-VSCG-3L00	Associate Partner support, VSZ-RTU 3 years	1
L09-0001-SGCX	Switch management license for SZ-100/vSZ 5.X/SZ300, 1 RUCKUS ICX switch. Order this when you intend to run software version from 5.0 onward.	1
CLD-BNDL-SZWA-MSP3	SZ AP management license for SZ144/vSZ, includes Partner Watchdog support for AP 3 year, includes RUCKUS Analytics subscription 3 years.	3
CLD-ANAP-3001	RUCKUS Analytics 3-year subscription for 1 Cloud or SZ managed AP or ICX switch	1

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For questions, please contact
ruckuschannel@commscope.com

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