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**PartnerPRO®**  
NETWORK

Demo program guide



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## 1 Demo program guidelines



## What is the purpose of the discounted demo equipment?

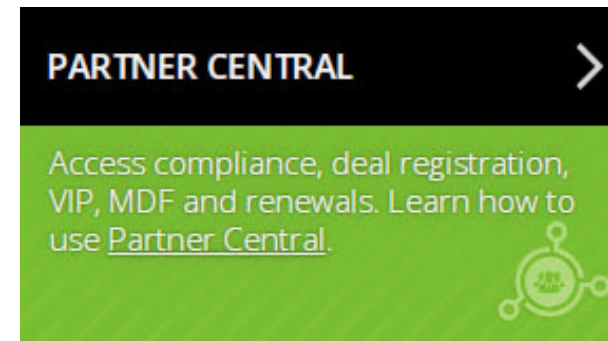
**We want you to make an impact!** Show your customers what a great network looks like. Use this equipment for program compliance, marketing, site surveys, demonstration labs and testing facilities worldwide.

## Which Partners are eligible?

All Partners, solution providers and distributors worldwide.

## Where can I find the list of requirements?

Click on the **Partner Central** tile to find the full list of requirements on the [RUCKUS Demo Equipment Program flyer](#).



# Demo program guidelines





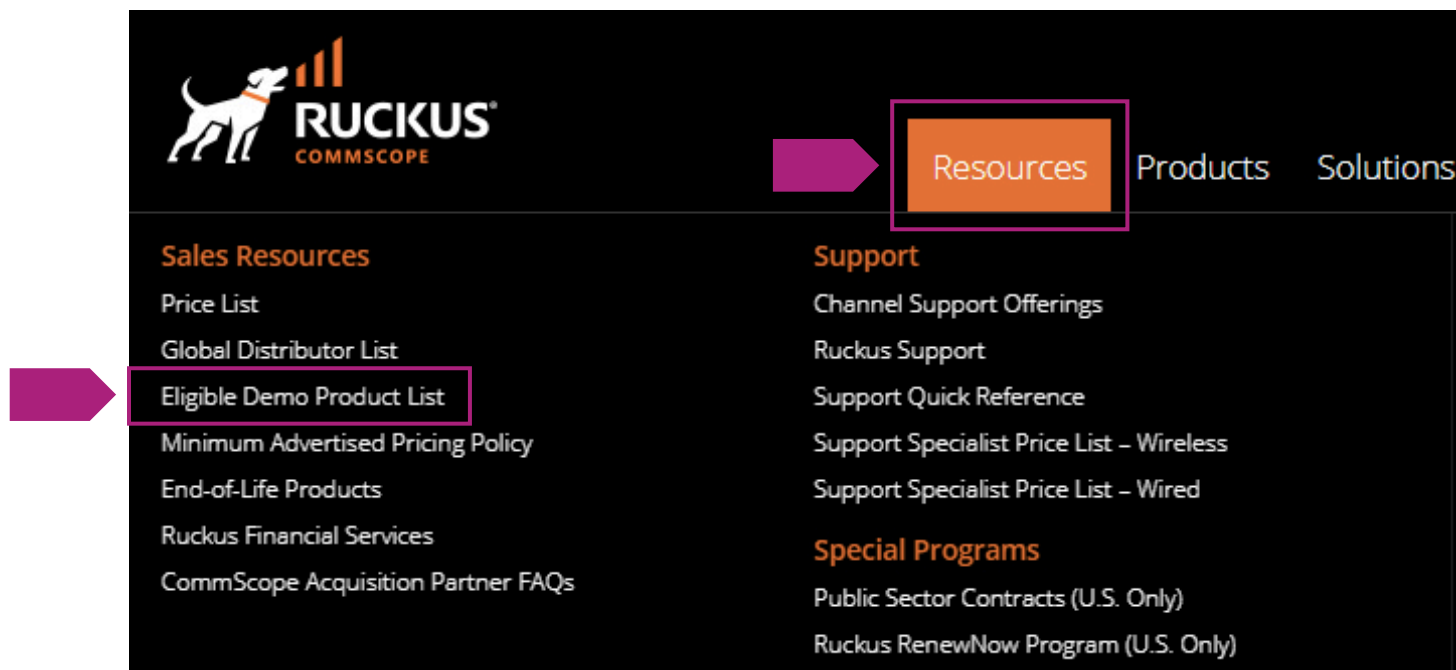
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## 2 Eligible demo products



# Eligible demo products

- Specific RUCKUS hardware and software products are eligible for demo program.
- The Eligible demo product list can be downloaded from the “Resources” tab on the Partner Portal.





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### 3 How to submit a demo program request

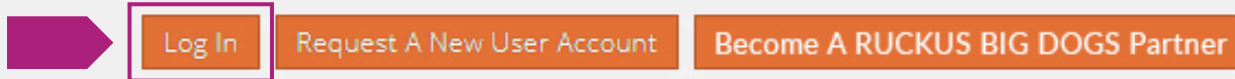


# WELCOME TO THE RUCKUS BIG DOGS PARTNER PORTAL

Get access to all the resources you need for a successful relationships with RUCKUS.

- Manage deal registration, lead development, and renewals
- Access rewards, marketing development funds, training and other program benefits
- Register for upcoming partner webinars and events
- Download partner-specific sales and marketing tools

Login or sign up below.



## Partner Portal



# PARTNER PORTAL LOG IN

Username or e-mail address \*

first.last@rwbigdog.com

NOTE: first.last@rwbigdog.com format required

Password \*

[Forgot Password?](#)

[Forgot Username?](#)

Log In

## Username and password

# RUCKUS BIG DOGS Partner Portal welcome page

## WE'RE GLAD YOU'RE **PART OF THE PACK**



CHECK OUT THE NEW RUCKUS BIG DOGS PARTNER PROGRAM

### PARTNER PROGRAM >

Review partner program details, requirements and benefits



### TRAINING >

Take eLearning courses including Sales, SE and technical training



### PARTNER CENTRAL >

Access compliance, deal registration, VIP, MDF and renewals. Learn how to use [Partner Central](#).



### RENEWALS MANAGEMENT >

Manage upcoming renewals opportunities. First-time users need to [request access here](#)



### TECHNICAL FAMILY >

Technical insights and solutions deep-dives for partner SEs.



### MARKETING CENTER >

Build pipeline and accelerate sales with marketing tools and promotions



### LATEST NEWS >

Monthly updates including sales, technical, marketing, webinars, and news & events!



## WHAT'S NEW

The Elite PartnerPRO Network Program Compliance deadline is March 31, 2022. Work with your Account Manager to ensure your requirements are up-to-date.

MSRP Adjustment FAQs are updated regularly. Please contact your Account Manager with questions. [Read More](#)

Cloud Specialization & Cloud Special Pricing code terminates effective December 31, 2021.

**Welcome, Your Name**

**Your Name**  
[My Company Profile](#)  
[My Profile](#)

**Channel Manager**  
 John Smith

**My Certifications**

- [View Certification Details](#)

**Recent Items**

[DPR-0479969 : Ri](#)  
[COMMSCOPE RUCKUS](#)

**Search**

Search All ▼  
  
 Go!

[Advanced Search...](#)

**Deal Dashboard**

- [Deal Dashboard](#)

## Welcome to the CommScope PartnerPRO Network!

Click here to learn more <https://share.vidyard.com/watch/PU1Dj1KdtEcTq5CYj7BbbP>

We've made some updates to our Deal Registration Process. Please see the updated guide! [View Guide Here.](#)

The new MDF Tool is now live.

### Categories

New Partner Portal  
Deal Registration  
Demo Program



### RUCKUS Cloud Referrals

COMMSCOPE RUCKUS's RUCKUS Cloud Referral Link: <https://www.commscope.com/cloud-trial/?id=50037337>

Your Personalized RUCKUS Cloud Referral Link: <https://www.commscope.com/cloud-trial/?id=50037337-0001939824>

You haven't referred anybody yet for RUCKUS Cloud Trial!

### My Tasks

Overdue ▼

You have no open tasks scheduled for this period.

# Submit a demo request

Welcome, Your Name

Your Name

[My Company Profile](#)  
[My Profile](#)

Channel Manager

[John Smith](#)

My Certifications

• [View Certification Details](#)

Recent Items

[DPR-0479969 : Ri](#)  
[COMMScope RUCKUS](#)

Search

Search All ▼  
  
  
[Advanced Search...](#)

Deal Dashboard

• [Deal Dashboard](#)

Demo Form



▼ Partner Information

Distributor    
Distributor Contact Name   
Distributor Contact Email   
Comments

Primary Reseller    
Partner Sales Rep Name   
Partner Sales Rep Email   
Lab Location

# Enter distributor details

Welcome, Your Name

**Your Name**  
[My Company Profile](#)  
[My Profile](#)

**Channel Manager**  
[John Smith](#)

**My Certifications**

• [View Certification Details](#)

**Recent Items**

[DPR-0482891 : Ri](#)  
[DPR-0479969 : Ri](#)  
[COMMSCOPE RUCKUS](#)

**Search**

Search All ▼  
  
  
[Advanced Search...](#)

**Deal Dashboard**

• [Deal Dashboard](#)

1
2
3

Partner Information
Build Demo
Submit Demo

Previous
Next
Cancel

Add / Edit Products for COMMSCOPE RUCKUS

☒ Product Code
☐ Hardware/License/Software etc.

	Code	Family	Category	Name	Quantity
<input checked="" type="checkbox"/>	901-R550-WW00	Access Points	Indoor	R550 WW dual band 11ax indoor AP 2x2:2	<input type="text" value="3"/>

Add to Project

Previous
Next
Cancel

The maximum quantity that can be ordered for each SKU is 3, every 6 months.  
Exception: 3 yr Cloud Wifi license (maximum quantity 20).

Don't forget to add accessories to your order, such as power adaptors and brackets! For help finding the correct product code, please access the [Eligible Demo Product List](#)

# Build demo project



Welcome, Your Name

Your Name

[My Company Profile](#)  
[My Profile](#)

Channel Manager

[John Smith](#)

My Certifications

• [View Certification Details](#)

Recent Items

[DPR-0482891 : Ri](#)  
[DPR-0479969 : Ri](#)  
[COMMScope RUCKUS](#)

Search

Search All   
  
[Advanced Search...](#)

Deal Dashboard

• [Deal Dashboard](#)

Register New Demo Request

[Previous](#) [Submit Demo Request for Approval](#) [Cancel](#)



Demo Request Summary for COMMScope RUCKUS

Name	DPR-0482891 : Ri
Address	Your address
	City
	Country
Distributor	<a href="#">Your Distributor</a>
Distributor Contact Name	Your Distributor Name
Distributor Contact Email	<a href="#">Your Distributor Email</a>

Make sure you have everything you need!

The maximum quantity that can be ordered for each SKU is 3, every 6 months.  
Exception: 3 yr Cloud Wifi License(maximum quantity 20).  
Requests not compliant with [program guidelines](#) will be modified or rejected.

Products

Code	Family	Category	Name	Quantity	Type
------	--------	----------	------	----------	------

[Previous](#) [Submit Demo Request for Approval](#) [Cancel](#)



# Review and submit demo request

# Receive confirmation email upon submission

Upon submission,  
Partners receive  
confirmation email with  
demo request details.

COMMScope

## PARTNER PORTAL INFORMATIONAL MESSAGE

Hi,

Thank you for submitting your Demo Program Request Form. The information you submitted is being reviewed and we will respond to your request within 2-3 business days.

Demo Program Request Number	<b>DPR-0479969</b>
Distributor	Your Distributor
Distributor Contact Email	<a href="#">Your Distributor contact email</a>
Reseller	COMMScope RUCKUS
Reseller Contact Name	Reseller Name
Reseller Contact Email	<a href="mailto:reseller.name@commscope.com">reseller.name@commscope.com</a>
Ruckus Ready Partner Program Level	Select <a href="#">Ruckus Ready Partner Program Level</a>

Quantity	Part Number
3	9U1-R550-WW00

Please **"Do not reply to this email"**, as this mailbox does not allow incoming messages.

For questions, please contact your local Account Manager or send an e-mail to  
[ruckuschannel@commscope.com](mailto:ruckuschannel@commscope.com)

Best regards,

Ruckus Networks Partner Programs Team  
[ruckuschannel@commscope.com](mailto:ruckuschannel@commscope.com)

# Receive approval email

Upon approval,  
Partners receive  
approval email with  
demo request details.

COMMScope

PARTNER PORTAL INFORMATIONAL MESSAGE

Congratulations, The Demo Program request submitted below has been approved:

Demo Program Request Number

DPR-0479969

Distributor

Your Distributor

Distributor Contact Email

Your Distributor contact email

Reseller

COMMScope RUCKUS

Reseller Contact Name

Reseller Name

Reseller Contact Email

reseller.name@commscope.com

Ruckus Ready Partner Program Level

Select

Approval/Rejection Comments: Approved for Testing do not ship

Quantity	Part Number
3	SL11-R250-WW00

Please ensure to note the Demo Program Request (DPR) Number referenced above on the Purchase Order upon submission to the authorized Ruckus Distributor to ensure the appropriate discounts are provided.

Please **"Do not reply to this email"**, as this mailbox does not allow incoming messages.

For questions, please contact your local Account Manager or send an e-mail to [ruckuschannel@commscope.com](mailto:ruckuschannel@commscope.com)

Best regards,

Ruckus Networks Partner Programs Team  
[ruckuschannel@commscope.com](mailto:ruckuschannel@commscope.com)



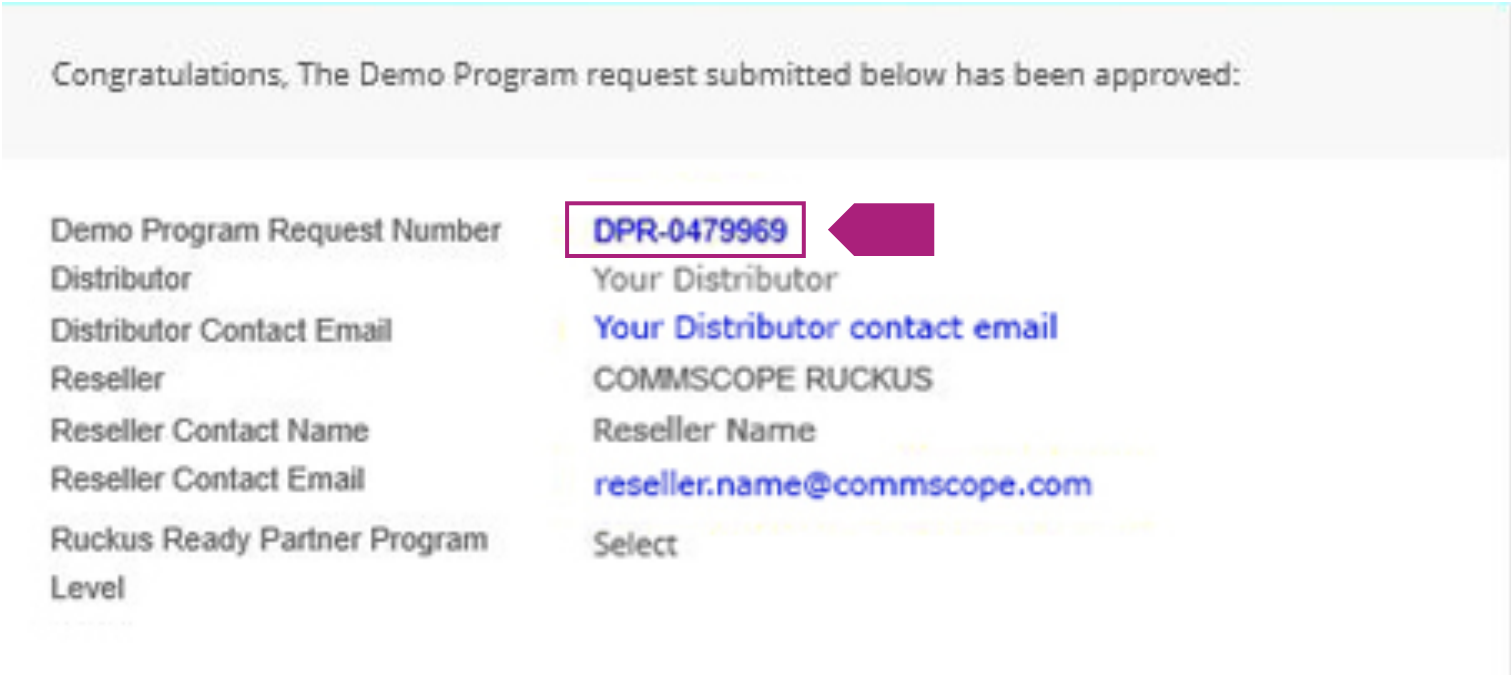
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## 4 Ordering process



Once you receive approval, place a purchase order for the demo equipment with the distributor and include: the Demo Program Request (DPR) number.

Example of the DPR approval email:



# Ordering process





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## 5 Suggested demo kits

Recommended for  
new RUCKUS Partners



# New Partner kit recommendations

## Partner kit for RUCKUS Unleashed

Part number	Description	Quantity
9U1-R550-WW00	RUCKUS Unleashed R550 dual-band 802.11abgn/ac/ax wireless access point with multi-gigabit Ethernet backhaul and onboard BLE/Zigbee, 2x2:2 streams (2.4 GHz/5GHz) OFDMA, MU-MIMO, BeamFlex+®, dual ports, 802.3at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	2
807-ULAP-3U00	Associate Partner support for Unleashed AP, no Advance rep, 3 years [for 9U1-R550-WW00]	2
ICX7150-C12P-2X1G	ICX 7150 compact switch, 12x 10/100/1000 PoE+ ports, 2x 1G RJ45 uplink-ports, 2x 1G SFP uplink-ports upgradable to 2x 10G SFP+ with license. 124W PoE budget, basic L3 (static routing and RIP)	1
ICX7150-SVL-ASDPM-3	Associate Partner support backline remote, ICX7150-24, 24P ,48, 48P, 48PF, C12P, C10ZP & -24F	1
PCEURO	Power cord for VIIG to C13, Europe, 250V 16A	1
903-CPL3-0025	On-prem Cloudpath® starter kit, 25 user licenses for 3 years; includes on-site server software license	1

# New Partner kit recommendations

## Partner kit for RUCKUS Cloud

Part number	Description	Quantity
901-R550-WW00	RUCKUS R550 dual-band 802.11abgn/ac/ax wireless access point with multi-gigabit Ethernet backhaul and onboard BLE/Zigbee, 2x2:2 streams (2.4 GHz/5GHz) OFDMA, MU-MIMO, BeamFlex+®, dual ports, 802.3at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	2
ICX7150-C12P-2X1G	ICX 7150 compact switch, 12x 10/100/1000 PoE+ ports, 2x 1G RJ45 uplink-ports, 2x 1G SFP uplink-ports upgradable to 2x 10G SFP+ with license. 124W PoE budget, basic L3 (static routing and RIP)	1
PCEURO	Power cord for VIIG to C13, Europe, 250V 16A	1
903-CPL3-0025	On-prem Cloudpath® starter kit, 25 user licenses for 3 years; includes on-site server software license	1
CLD-S71M-3001	RUCKUS Cloud 3-year subscription for 1 ICX7150 switch	1
CLD-BNDL-RCAW-REC3	RUCKUS Cloud with RUCKUS Analytics subscriptions for 1 x AP 3 years; includes end customer support	2
CLD-ANAP-3001	RUCKUS Analytics 3-year subscription for 1 Cloud or SZ managed AP or ICX switch	1

# New Partner kit recommendations

## Partner kit for VSZ (Virtual SmartZone™)

Part number	Description	Quantity
901-R550-WW00	RUCKUS R550 dual-band 802.11abgn/ac/ax wireless access point with multi-gigabit Ethernet backhaul and onboard BLE/Zigbee, 2x2:2 streams (2.4 GHz/5GHz) OFDMA, MU-MIMO, BeamFlex+®, dual ports, 802.3at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	3
ICX7150-C12P-2X1G	ICX 7150 compact switch, 12x 10/100/1000 PoE+ ports, 2x 1G RJ45 uplink-ports, 2x 1G SFP uplink-ports upgradable to 2x 10G SFP+ with license. 124W PoE budget, basic L3 (static routing and RIP)	1
ICX7150-SVL-ASDPM-3	Associate Partner support backline remote, ICX7150-24, 24P ,48, 48P, 48PF, C12P, C10ZP & -24F	1
PCEURO	Power cord for VIIG to C13, Europe, 250V 16A	1
903-CPL3-0025	On-prem Cloudpath® starter kit, 25 user licenses for 3 years; includes on-site server software license	1
L09-VSCG-WW00	Virtual SmartZone™ 3.0 or newer software virtual appliance, 1 instance, includes 1 AP license. Need to purchase RTU support license to continue using vSZ beyond 90 days.	1
S02-VSCG-3L00	Associate Partner support, VSZ-RTU 3 years	1
L09-0001-SGCX	Switch management license for SZ-100/vSZ 5.X/SZ300, 1 RUCKUS ICX switch. Order this when you intend to run software version from 5.0 onward.	1
CLD-BNDL-SZWA-MSP3	SZ AP management license for SZ144/vSZ, includes Partner Watchdog support for AP 3 year, includes RUCKUS Analytics subscription 3 years.	3
CLD-ANAP-3001	RUCKUS Analytics 3-year subscription for 1 Cloud or SZ managed AP or ICX switch	1



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For questions, please contact  
[ruckuschannel@commscope.com](mailto:ruckuschannel@commscope.com)

