

8 February 2023

Final Dividend Declaration and FY22 Unaudited Results

Dicker Data Limited (ASX: DDR) (Company) is pleased to announce that a final dividend for the financial year ended 31 December 2022 has today been declared at 2.5 cents per share, fully franked. The record date will be 14 February 2023 and the payment date will be 01 March 2023.

With the three interim dividends paid during FY22, today's declaration will bring total dividends to be paid for the FY22 year to 41.5 cents per share, representing a decrease on the FY21 year of 1.2%, or 0.5 cents per share.

Dividends for the financial year FY22

Type	Financial Year	Payment Date	Dividend per share (cents)	Financial Year	Payment Date	Dividend per share (cent`s)
Interim	2022	01-JUN-22	13.0	2021	01-JUN-21	9.0
Interim	2022	01-SEP-22	13.0	2021	01-SEP-21	9.0
Interim	2022	01-DEC-22	13.0	2021	01-DEC-21	9.0
Final	2022	01-MAR-23	2.5	2021	01-MAR-22	15.0
Total			41.5			42.0

The final dividend for FY22 is in line with the Company's policy of paying out 100% of net profit after tax (NPAT). The final dividend is lower than previous financial year due to higher interim dividends being paid throughout FY22, being set at a higher level based on expected higher net profit after tax in the FY22 period. Due to increased costs incurred by the Company in the period, predominantly related to salary and finance costs, the Company's unaudited profit result finalised below expectations.

However, total dividends paid during the financial year were 54.0 cents per share, which includes the final dividend from FY21 paid in March 2022, representing an increase of 44.0%, up from 37.5 cents per share paid in 2021.



Dividends paid during the financial year FY22

Type	Financial Year	Payment Date	Dividend per share (cents)	Financial Year	Payment Date	Dividend per share (cents)
Final	2021	01-MAR-22	15.0	2020	01-MAR-21	10.5
Interim	2022	01-JUN-22	13.0	2021	01-JUN-21	9.0
Interim	2022	01-SEP-22	13.0	2021	01-SEP-21	9.0
Interim	2022	01-DEC-22	13.0	2021	01-DEC-21	9.0
Total			54.0			37.5

FY22 Results

Ahead of the Dicker Data FY22 Annual Report, the Company is pleased to share that unaudited revenue finalised at \$3.1b (up 25.0% on FY21) with unaudited EBITDA of \$129.8m (up 9.3% on FY21) for the FY22 period. Profit after tax finalised flat against FY21 at \$73.4m as a result of increased costs, in particular increased salary and finance costs. Continued disruption in the supply chain and the requirement to hold higher levels of inventory resulted in increased drawn debt throughout the year further, impacted by increasing interest rates. Additional operating costs were also incurred whilst the Company was integrating the acquired Exeed and Hills businesses throughout the year. The Company has focused on consolidating and servicing the customer and vendor relationships it gained through these recent acquisitions and has yet to realise many significant cost synergies as it strived for continued top line growth.

Full trading results and details in respect of the financial results will be provided with the release of the audited Annual Report on Monday 27th February 2023.

Summary of results and highlights for FY22 are as follows:

Unaudited Results 12 months to:	\$m Dec-22	\$m Dec-21	\$m Increase	% Change YoY
Revenue	3,104.4	2,484.5	619.9	+25.0%
EBITDA	129.8	118.7	11.1	+9.3%
Operating Profit Before Tax*	106.9	106.1	0.8	+0.8%
Net Profit After Tax	73.4	73.6	-0.2	-0.3%

*Excluding one-off costs of \$2.1m relating to Hills acquisition and restructure costs

FY22 Results, Annual Report and Investor Call

Dicker Data (ASX: DDR) will release its full FY22 Financial Results on Monday, 27 February 2023. The results announcement will be followed by an investor conference call and webcast at 11:00am AEDT on 27 February 2023 which will be hosted by the following members of the Dicker Data Board:

- David Dicker, Chairman and Chief Executive Officer
- Mary Stojcevski, Executive Director and Chief Financial Officer
- Vlad Mitnovetski, Executive Director and Chief Operating Officer

Option 1 – View the webcast

Option 1 is most suitable if you do not wish to ask a verbal question during the Q&A session. The presentation will be streamed live at: <https://webcast.openbriefing.com/ddr-fyr-2023/>

Option 2 – Participate in the teleconference

Option 2 is most suitable if you wish to actively participate in the teleconference and ask verbal questions during the Q&A session. All participants wishing to use this option must pre-register at the link provided below. Once registered, participants will receive a calendar invitation that includes dial-in details, the required passcode and a unique access PIN. On the day, dial the number provided and follow the prompts to enter your passcode and PIN and you will immediately join the conference with no need to wait for an operator.

To ask a question during the Q&A session, participants will need to dial "*1" (star, 1) on their telephone pad. To cancel your question, participants will need to dial "#" (hash) on their telephone pad. For help during the teleconference, participants will need to dial "*0" (star, 0) on their telephone pad.

Conference call pre-registration link: <https://s1.c-conf.com/diamondpass/10028093-cpi15b.html>

For further information please contact:

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Authorised for release by the Board of Dicker Data Ltd.

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ABOUT DICKER DATA

Dicker Data (ASX: DDR) is an Australian-owned and operated, ASX-listed technology hardware, software, [cloud](#), [access control and surveillance](#) distributor with over 45 years of experience. Our sales and [presales](#) teams are experienced product specialists who are dedicated to helping you tailor solutions to suit your client's needs.

As a distributor, we sell exclusively to our valued partner base of over 10,000 resellers across ANZ. We pride ourselves on developing strong long-term relationships with our customers, and [helping them grow](#). This customer-first approach means we are proactive in engaging with our resellers and allows us to dynamically shift with changing market conditions, in turn helping to [increase profitability](#).

Dicker Data distributes a [wide portfolio of products](#) from the world's leading technology vendors, including [Cisco](#), [Citrix](#), [Dell Technologies](#), [Hewlett Packard Enterprise](#), [HP](#), [Lenovo](#), [Microsoft](#), and other Tier 1 global brands. As the leading Australian distributor for many of these vendors, Dicker Data is dedicated to helping our partners deliver industry-leading [solutions](#) built on the world's best technologies. <https://www.dickerdata.com.au/>

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