DICKER DATA

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is the difference

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Check Point Distribution Agreement

DICKER DATA NAMED AS CHECK POINT AUSTRALIA'S NEWEST DISTRIBUTOR

The Board of Directors of Dicker Data Limited (ASX: DDR) are pleased to announce our appointment as Check Point's (NASDAQ: CHKP) newest distributor for the Australian market. Check Point is a multinational provider of software and combined hardware and software products for IT security, including network security, endpoint security, cloud security, mobile security, data security and security management. The new distribution agreement is effective immediately.

Chairman and CEO, David Dicker, said "I'm pleased to be announcing the expansion of our security portfolio to include Check Point. In the past two years we've been focused on building a comprehensive security practice offering end-to-end security solutions for our reseller partners. As we launch our partnership with Check Point, we're further cementing Dicker Data's position as the security distribution destination for the Australian IT Channel."

"As reported in our September market update, our subscription revenue in FY19 revenue has grown at 90% year-on year. The addition of Check Point will assist us in continuing to grow our subscription revenue in Q4 and in FY20," Dicker added.

Scott Mckinnel, Managing Director, Australia and New Zealand, Check Point Software Technologies said, "We are pleased to appoint Dicker Data as a value-added Check Point distributor in Australia. Dicker Data is one of the ICT industry's most prominent distributors with an extensive reseller network in Australia. Our strategic relationship will enable us to reach a much broader segment of the market in particular specialised Mid-Market, Regional Resellers, MSSP and Cloud where we are seeing the highest growth in our market today. Together, we will bring to market the most innovative and effective security solutions to meet security needs at every level."

For and on behalf of the Board,

David Dicker
CHAIRMAN AND CEO