

Engineered to Power Modern Workstyles

Commercial Client Solutions Portfolio

May – July 2026

A U S T R A L I A

intel®



Work, Reimagined by AI

Move Faster. Work Smarter. Achieve More.

The modern workplace demands more than speed; it demands insight. From decision-making to execution, AI is reshaping how work gets done. Dell Technologies brings together AI-ready devices, seamless connectivity, and intelligent performance to help organizations operate with greater clarity and control.

What it means for your business



Performance, Evolved
Ready for next-gen workloads



Collaboration, Elevated
Smarter ways to work together



Execution, Accelerated
Speed and accuracy at every step



03

Why Dell

04

Dell AI PCs

05

Why Intel

07

AI Workstyles

08

Dell Pro Essential

09

Laptops

Table of Contents

11

Desktops

12

Monitors

14

Accessories

17

ProSupport

18

Windows 11 Pro

19

Discover More

20

RISE



Why Choose Dell?

Build a smarter foundation for modern work

In a market shaped by AI, speed and differentiation matter more than ever. At Dell Technologies, we equip our customers with the technology, tools, and support needed to stay ahead and stay relevant. From **intelligent devices**, **connected technologies**, to **end-to-end enablement**, everything is designed to help you create more value.

Delivering value at every step



Performance that
adapts to modern
workloads



Experiences that
enable better
collaboration



Built-in security
you can rely on



Flexible models
that simplify
investment



Strong market positions and a distinctive operating model deliver consistent growth and significant value creation for partners.



Dell AI PCs

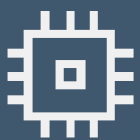
Intelligence. Built in.

Dell AI PCs are designed with built-in intelligence, combining CPUs, GPUs, and dedicated NPUs to run AI workloads directly on the device - faster, more efficiently, and with greater privacy.

From real-time collaboration to content creation and decision making, these systems enable a new class of work where performance, battery life, and intelligence work together seamlessly.

With integrated Copilot+ experiences and hybrid AI capabilities, Dell AI PCs help you move from task execution to intelligent outcomes without interruption.

Built for evolving workloads



Powered by Intel® Core™
Ultra processors



Vibrant colors and sharp details
with a 16:10 QHD+, OLED, or
Tandem OLED display



Faster graphics performance,
exceptional battery life*



Safeguard your system with
advanced security provided by
Intel vPro®



Military-grade testing and
crafted with high-quality and
durable materials

*Dell 14 Plus tested with Intel Core Ultra 9 288V, QHD+ non-touch display, 32GB, 1TB. Testing conducted by Dell labs in December 2024 using the Microsoft Movies & TV app. Actual battery life may be significantly less than the test results and varies depending on product configuration and use, software, usage, operating conditions, power management settings and other factors. Tested configurations may not be available in all regions/countries at all times. Maximum battery life will decrease with time.



Innovation at the core. Intelligence at scale.

Dell Pro and Intel® Core™ Ultra Processors

Where possibility meets performance

Lunar Lake

With Intel® Core™ Ultra processors (Series 2) and Intel vPro®, experience smooth performance, integrated AI, and effortless upgrades.

Arrow Lake

Unlock smarter performance, stronger security, and easier device management with Intel® Core™ Ultra processors and Intel vPro®.



Business Experience

- Performance, battery & connectivity
- AI experiences & ISV enablement
- Application/Hardware compatibility
- Stable drivers & firmware
- Vast design choices



More Secure

- #1 Security Assurance¹
- Reduce the attack surface
- Deep Intel security integration in Windows 11
- Offload security scanning to XPU



Easy to Manage

- Remote management
- Ease of use with modern tools
- ISV/OEM integration into existing infrastructure and IT processes

¹Source: Ranked No. 1 on Forbes' 2023 'America's Most Cybersecure Companies' list and recognized by ABI Research for Product Security Assurance



Shaping the future of work with AI PCs



Transform customer experiences with AI.

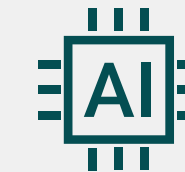
A new phase of personal computing is here, driven by intelligent innovation.

As AI moves from experimentation to everyday workflows, it is accelerating productivity, hardening security through intelligent threat detection, and enabling more responsive, personalized user experiences. Our AI PCs portfolio supports this transition with future-ready devices that adapt to varied workstyles while positioning your customers for sustained advantage.



The AI PC evolution

AI PCs represent a structural shift in modern computing, bringing AI processing closer to the user through advanced NPU and GPU architectures. By enabling on-device intelligence, they reduce latency, enhance data privacy, and deliver faster, more responsive performance where work actually happens.



AI use cases

Across industries and roles, AI PCs are moving from experimentation to everyday impact automating repetitive tasks, augmenting decision-making, and enabling real-time insights. These practical applications help organizations stay agile, improve efficiency, and respond faster to changing business demands.



Dell AI solutions

Dell AI solutions translate AI potential into operational reality, streamlining workflows, optimizing performance, and simplifying IT management. By enabling scalable, future-ready deployments, they help businesses move from isolated AI initiatives to sustained, enterprise-wide transformation.



Dell

Built for modern work across teams and environments

AI-driven performance for evolving business needs

Clear visuals and immersive audio for effective collaboration

Quick start-up with uninterrupted multitasking

Redefining PCs for the AI-driven era



Dell Pro

High-performance productivity for modern workflow

Built-in AI for adaptive performance

Smart touchpad for seamless collaboration

Tandem OLED for vivid, immersive visuals



Dell Pro Max

Enterprise-ready protection for evolving threats

Up to 36% faster than before¹

Effortlessly manage compute-intensive workloads

¹Based on internal evaluation of the new Dell Pro Max 14 and the previous generation, Precision 3490. February 2025





Dell Pro Essential

Introducing the newest additions to the Dell Pro lineup



Laptops

Built for the future of work

Commercial-grade laptops equipped with essential security and manageability features, built to streamline and accelerate daily operations.

Built-in collaboration tools for smarter teamwork

Long battery life paired with high-performance capabilities

Rigorously tested to military standards for enhanced reliability and durability

Desktops

Reliable power for everyday business

Built to deliver consistent performance that keeps your business running efficiently.

Run multiple applications with ease

Protect your data with Trusted Platform Module (TPM) 2.0

Connect up to four FHD displays via DisplayPort™





Dell Pro 14 Laptop PC14250

Essential productivity in every workflow

Sleek, modular and durable

Built-in AI options

16:10 display with reduced bezels



MOC: BTP105_PC14250_AU



Intel® Core™ Ultra
5 235U vPro®



16GB DDR5



512GB SSD



Windows 11 Pro



14" FHD+



3Y Pro Support



This product is also available under RISE Hero Offers

Buy Now





Dell Pro 16 Laptop - PC16250

Work smarter with enhanced productivity

Modern & modular design

Long-lasting battery life

16:10 display with narrow bezels



MOC: BTP105_PC16250_AU



Intel® Core™
Ultra 5 235U



16GB DDR5



512GB SSD



3Y Pro Support



16" FHD+ IR



Windows 11 Pro



This product is also available under RISE Hero Offers

Buy Now



Dell Pro Micro Desktop QCM1250

Ultracompact performance with enterprise security

Power-efficient for demanding workflows

Clutter-free design, seamless connectivity

AI-ready performance for business



MOC: BTP008_QCM1250_AU



Intel® Core™ i5
14500T



16GB DDR5



512GB SSD



Windows 11 Pro



3Y Support



This product is also available under RISE Hero Offers

Explore Dell Desktops

Dell Pro Slim Desktop QCS1250

Scalable performance for evolving business needs

Power demanding workloads with ease

Enable secure and efficient workflows

Connect seamlessly across your workspace



MOC: BTP009_QCS1250_AU



Intel® Core™ i5
14500T



16GB DDR5



512GB SSD



Windows 11 Pro



3Y Support



This product is also available under RISE Hero Offers

Dell Pro Slim Essential Desktop - QVS2160

Space-saving design for business productivity

Run everyday tasks with ease

Protect your data with built-in security

Connect seamlessly to essential peripherals



MOC: BTOR004_QVS1260_AU



Intel® Core™
i5 14400



16GB DDR5



512GB SSD



Windows 11 Pro



1Y Support



This product is also available under RISE Hero Offers



Dell Desk Solutions

Dell UltraSharp & Dell Pro Monitors

Engineered for modern work environments, these monitors provide flexible setups and robust connectivity for seamless multitasking and collaboration.

Dell Monitors are #1 Worldwide for 12 years!*



Dell UltraSharp

Precision-crafted monitors designed to deliver outstanding colour performance, exceptional clarity, and enhanced visual comfort for professional workflows.

Dell UltraSharp 24" - 52" | Ultrawide, 4K, Thunderbolt Hub



Dell Pro P

Productivity-focused monitors built to enhance collaboration, simplify connectivity and deliver dependable performance across modern hybrid workspaces.

Dell Pro P 19" - 34" | Curved, QHD/4K, USB-C Hub
Dell Pro P 14" Portable | Dell Pro P, 24" - 75" | Conferencing, Webcam



Dell Pro

Business-ready monitors designed to provide reliable performance, seamless connectivity, and efficient productivity for everyday work.

Dell Pro 17" - 27" | FHD/QHD, Height-Adjustable Stands
Dell Pro 24" Conferencing

*CLM-016295: Source: IDC Worldwide Quarterly PC Monitor Tracker, Q4 2025. From 2014 to 2025. Excludes Alienware & gaming monitors.



Displays & Client Peripherals

[Explore Dell Monitors](#)

Dell Pro 27 QHD Monitor E2726DS

Experience enhanced visual comfort



Ultra-thin bezel design

Built-in dual 2W speakers

High 100Hz refresh rate

MOC: E2726DS

This product is also available under RISE Hero Offers

Dell Pro 27 Plus QHD USB-C Hub Monitor - P2725DE

Connect and collaborate with ease



Front-facing pop-out USB-C and USB-A ports

1500:1 contrast ratio

Discover up to 16.7M displayable colors

MOC: P2725DE

This product is also available under RISE Hero Offers

Dell UltraSharp 27 4K Thunderbolt Hub Monitor - U2725QE

Experience exceptional 4K clarity



Thunderbolt™ hub connectivity

99% DCI-P3 colour accuracy

Built-in ambient light sensor

MOC: U2725QE

This product is also available under RISE Hero Offers



Unified peripheral management solutions

Optimize PC workspace performance and simplify management with a unified, streamlined experience for both users and IT teams.



For end users

Dell Displays & Peripheral Manager

- A single application to personalise, manage and optimise your Dell workspace.
- Dell Display and Peripheral Manager simplifies the management of displays and PC accessories with streamlined controls, productivity-enhancing features, and an intuitive user experience.
- Dell provides a unified solution to manage and customise a broad range of displays and PC accessories through a single application.

For IT decision makers

Dell Device Management Console

- A centralised console designed to simplify large-scale device and peripheral management.
- Streamline IT operations with fleet-wide peripheral deployment, secure firmware updates and lifecycle visibility through a unified management experience with Microsoft Intune integration.
- Only Dell delivers an integrated platform for managing devices and peripherals with secure, scalable management capabilities.



Dell PC Accessories

Accessories built to complement Dell PCs with seamless connectivity, enhanced productivity and support for modern AI-powered work.

Manage your complete PC accessory ecosystem

Dell is the only provider offering a single, unified application to manage and customize the widest range of PC accessories, supporting both end users and IT decision-makers with an industry-first holistic AI PC and peripheral management solution.¹⁰



Keyboards, Mice, Active Pens

Industry-leading battery life of up to 36⁷ months on Dell wireless keyboards, with advanced drop-in-box deployment options.



Power

Dell leads the industry in sustainability with power adapters made using up to 98% recycled aluminum.¹¹



Bags, Cables & Travel Hubs

Work from anywhere with Dell's compact and lightweight 7-in-1 connectivity adapter¹, along with Dell Pro Plus EcoLoop backpacks made with up to 30% more recycled materials than previous generations.⁶



Audio

Connect and collaborate with Dell's extensive portfolio of AI-enabled⁸ headsets, offering long-lasting battery life at 80 hours of listening time.⁹



Webcams

Dell webcams offer industry-leading image quality and resolution, delivering superior visual clarity compared to competing products.²



PC Upgrades and Spare Parts

Optimise PC performance and extend device lifespan with Dell upgrade and spare part solutions.



Dell Pro Docks

Dell Pro Docks are among the industry's most manageable commercial docks³, featuring the highest proportion of post-consumer recycled plastic in their category, up to 65%.⁴



Arms & Stands

Simplify monitor deployment with Dell's exclusive Quick Release technology, ideal for multi-monitor workspaces.



Dell Branded

Dell Pro Plus Earbuds EB525

AI-powered clarity for every conversation



Custom fit for all-day comfort

AI-based noise-cancelling mode

Enhanced transparency mode

MOC: 520-BBNG

This product is also available under RISE Hero Offers

Dell Pro 7 Slim Keyboard and Mouse - KM726 - US English Dual OS

Productivity without interruption



Connect and switch across
up to three devices

Quiet, responsive typing and
precise tracking

Industry-leading battery life
for all-day productivity

MOC: 580-BDNM

This product is also available under RISE Hero Offers



ProSupport

	Basic	ProSupport	ProSupport Plus	ProSupport Flex
Self-healing automations via SupportAssist AI technology				
Library of Dell-authored scripts to automate tasks and remediate issues			✓	✓
Automated PC optimizations			✓	✓
Custom catalogs for remote BIOS, driver and firmware updates			✓	✓
Proactive monitoring via SupportAssist AI technology				
Customizable dashboard in TechDirect portal	✓	✓	✓	✓
Fleetwide view of security, health and application experience scores	✓	✓	✓	✓
Proactive and predictive hardware alerts with auto dispatch		✓	✓	✓
System-level performance and utilization metrics		✓	✓	✓
BIOS, driver, firmware and application version tracking for compliance		✓	✓	✓
PC inventory with sites and grouping for asset management		✓	✓	✓
Support essentials				
Technical support with AI-driven troubleshooting tools	Business hours only	24X7	24X7	24X7
In-region ProSupport expert assistance for hardware and software issues		✓	Priority access	✓
Next business day onsite repair ¹		✓	✓	✓
International travel support	✓	✓	✓	✓
Technical customer success manager			500 system minimum	✓
Keep your hard drive service			✓	Optional
Accidental damage coverage ²			✓	Optional
Extended battery service			Optional	Optional
Term-based subscription			US and Canada	US and Canada

ProSupport Suite for PCs



Simplify PC management and save IT admin time



641 hours
of admin time saved per year on recurring tasks for a 1,000-device fleet*



37 seconds
Time to initiate device driver and firmware updates for an entire fleet*

*Based on a Principled Technologies report, “ProSupport Plus vs manual approach comparison report” November 2023. Testing commissioned by Dell, conducted in the United States. Actual results may vary. Full report: (<https://facts.pt/PELu7lm>)



Upgrade to Microsoft Windows 11 Pro

Dell & Windows 11 Pro | Better together



Trusted Security Windows 11

62% less security incidents

Dell has the world's most secure commercial PCs with built-in security like fleet-wide BIOS Verification



Intelligent Productivity Windows 11

50% faster workflows

Dell AI PCs supercharge productivity with faster performance, full-day battery life, and Dell Pro AI Studio



Simplified Management Windows 11

25% faster deployment, 80% reduction of helpdesk tickets

Dell has the industry's most manageable commercial PCs, making the Windows 11 transition seamless via Dell Management Portal for Intune, and more

Windows 10 support has ended in October 2025

¹Windows 11 Survey Report. Techaisle, September 2024. Windows 11 results are in comparison with Windows 10 devices.

²<https://www.dell.com/en-us/blog/dell-ai-pcs-your-foundation-for-the-new-windows-11-copilot-era/>

³[The-Total-Economic-Impact-Of-Microsoft-Windows11Enterprise-March2024.pdf](#)





Dell Partner Resource Center

Access sales guides, brochures, assets, and tools designed for partner success.



2026 Client Partner
Success Pack

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Dell Monitors
Brochure

[Explore More](#)



Modern Workplace -
DTA for Partners

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Dell Pro Laptops
Partner Sales Guide

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Dell Pro Family
Brochure

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Dell Pro Precision
Workstations Sales
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Sales Guide

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and PC Accessories

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DMT Assets &
Co-Brandable
Content

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Enterprise
Technology
Provider Portal

[Explore More](#)



RISE

Buy More, Earn More

Unlock greater profitability and rewards with the RISE incentive program.



PURCHASE

1

Earn dollar (USD) rewards every time you purchase an eligible product through
Authorized Distributor



EARN

2

Rewards accumulate throughout the 13-week incentive period up to a
Total of \$10,000 (USD)



GROW

3

Take advantage of
Tailored Bonus Opportunities



SPEND

4

Resellers receive rewards from
Authorized Distributors
in the form of e-vouchers

For additional details, please visit apj.dellpartnerincentives.com



Disclaimer

¹Based on internal analysis, December 2021.

²Dell UltraSharpWebcam (4K), Dell Pro Webcam (2K), Dell Webcam (2K) vs competitors within its class. Based on an August 2023 Hot Tech Vision and Analysis study commissioned by Dell Technologies, “The Webcam Competitive Benchmarking Study.” Actual results will vary.

³Disclaimer: Based on Dell internal analysis, December 2024. Most manageable commercial docks when comparing Dell to similar offers from the other tier 1 PC peripheral OEMs. Key manageability features, including update processes, systems management solution capabilities and integrations with 3rd party management solutions were analyzed, confirming Dell Pro Docks as the most manageable commercial docking stations.

⁴Based on internal analysis, December 2024. 65% post-consumer recycled plastic in the chassis. Applies to docks comparable with the Dell Pro Dock - WD25, Dell Pro Smart Dock - SD25, Dell Pro Thunderbolt 4 Smart Dock - SD25TB4 and Dell Pro Thunderbolt 5 Smart Dock -SD25TB5.

⁵Based on Dell internal analysis, December, 2024. Dell’s solution was compared to the (4) known PC accessory management solutions from leading OEMs, finding that Logitech, and HP both support only (2) peripheral categories each, Lenovo supports (5) accessory categories and Jabra supports only (1). Dell offers the ability to manage and customize (8) PC accessory categories including a breadth of purpose-built Dell displays, docks, keyboards, mice, stylus, webcams, headsets, and speakers.

⁶*Data comparison is based on Dell EcoLoopbags launched prior 2025. Based on internal analysis, September 2024.

*Applies to Dell Pro 13-14 Plus EcoLoopBackpack (CP5426G).

⁷Based on Dell analysis, January 2025.

⁸Based on internal analysis on commercial collaboration headsets with AI-enabled noise cancellation mics, Jan 2025.

⁹Based on Dell analysis (busy light and ANC off mode) of battery life usage, July 2024. Results vary depending on use, operating conditions and other factors *applies to Dell Pro Premium Wireless Headset – WL7024.

¹⁰*Based on Dell internal analysis – November 2024 'Solution' refers to a combination of Dell Management Portal’s cloud-based PCs management capabilities in Microsoft Intune & Dell Device Management Console's cloud-based peripherals management capabilities.

Dell Device Management Console and its cloud-based peripherals management capabilities planned for activation in March 2025 AI PCs refer to PCs with Intel® Core™ Ultra processors, that handle AI workloads on-device efficiently.

¹¹98% recycled aluminum in the thermal shielding. Based on internal analysis, March 2024. 65W USB-C Adapter, 130W SFF Type-C Adapter, 100W SFF Type-C Adapter, 280W Type-C Adapter, 360W Type-C Adapter.



Redefine workplace productivity with AI-ready PCs

For more information:



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