Copilot Readiness Assessment

Sample Customer

Prepared for Sample Customer / July 25th, 2024

Agenda

Summary of Findings

Security

Licensing

Optimization

Recommendations

Copilot Readiness
Summary of Findings

Your environment's readiness for Copilot has been graded based on data collected from your M365 portal and your Azure portal.

Security: 13 SharePoint sites were found being accessed by 25 groups

Licensing: 0 Users are already licensed for Copilot

Optimization: 35 Users aren't using the complete Office suite

The following slides outline how to increase readiness in all three areas.

Microsoft

Security	68%
Licensing	23%
Optimization	45%

0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%
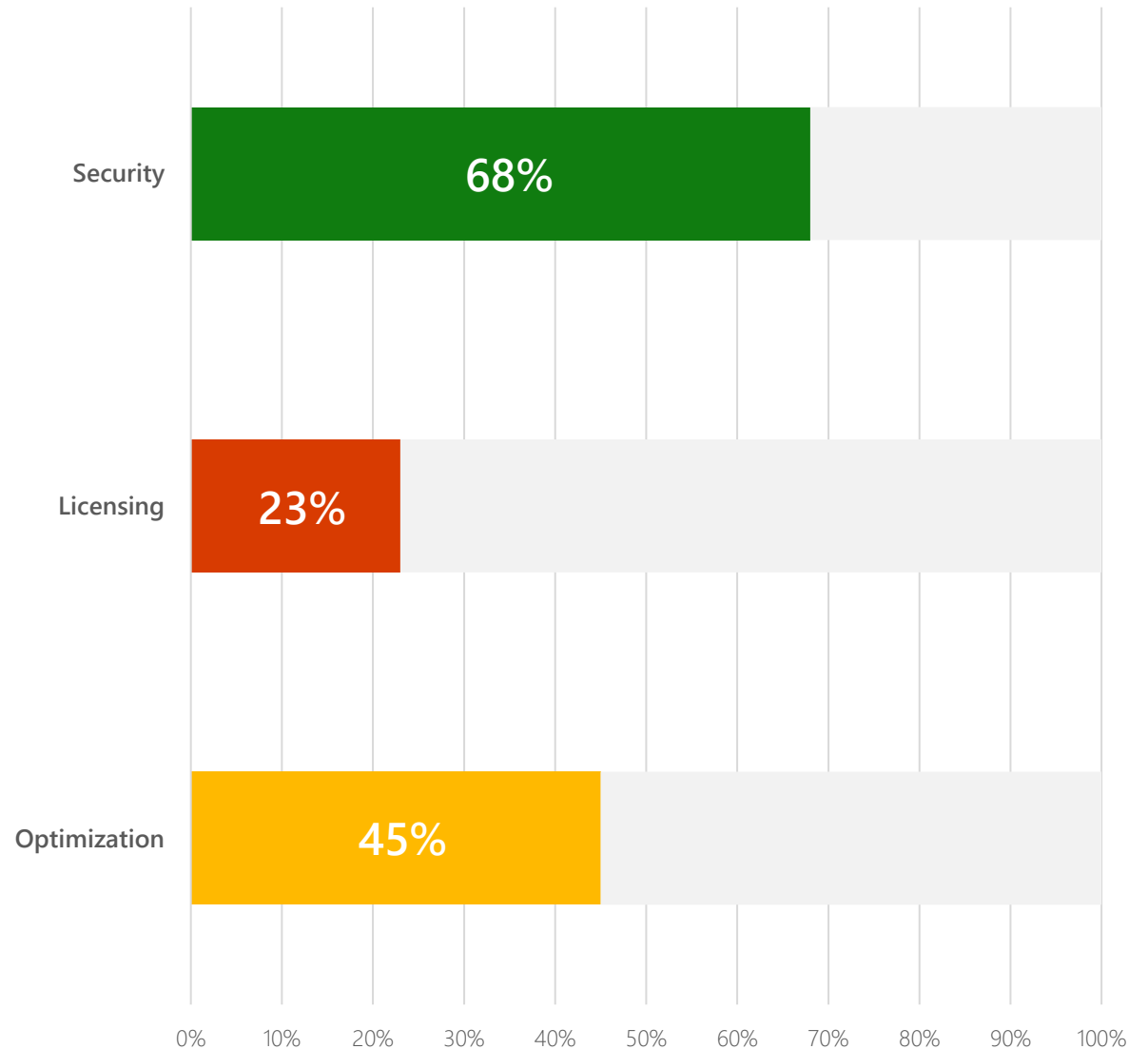
Security
Zero Trust Scores

Your Current Zero Trust Score is 24 of out 36 possible points

Based on your survey responses, additional measures should be taken in 3 of the 6 Zero Trust domains.

Making sure your environment is secured is the first step to ensuring you are Copilot ready.
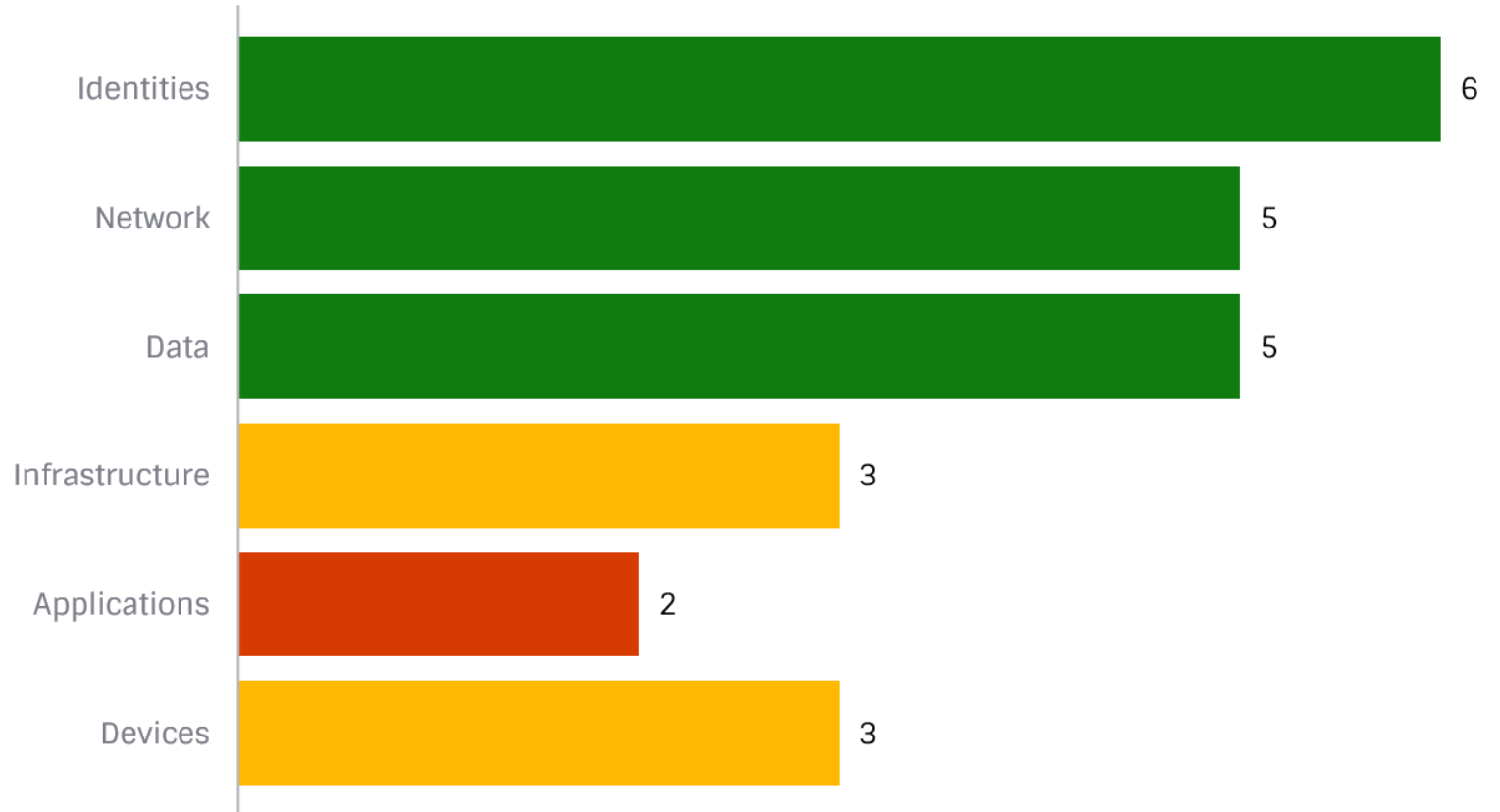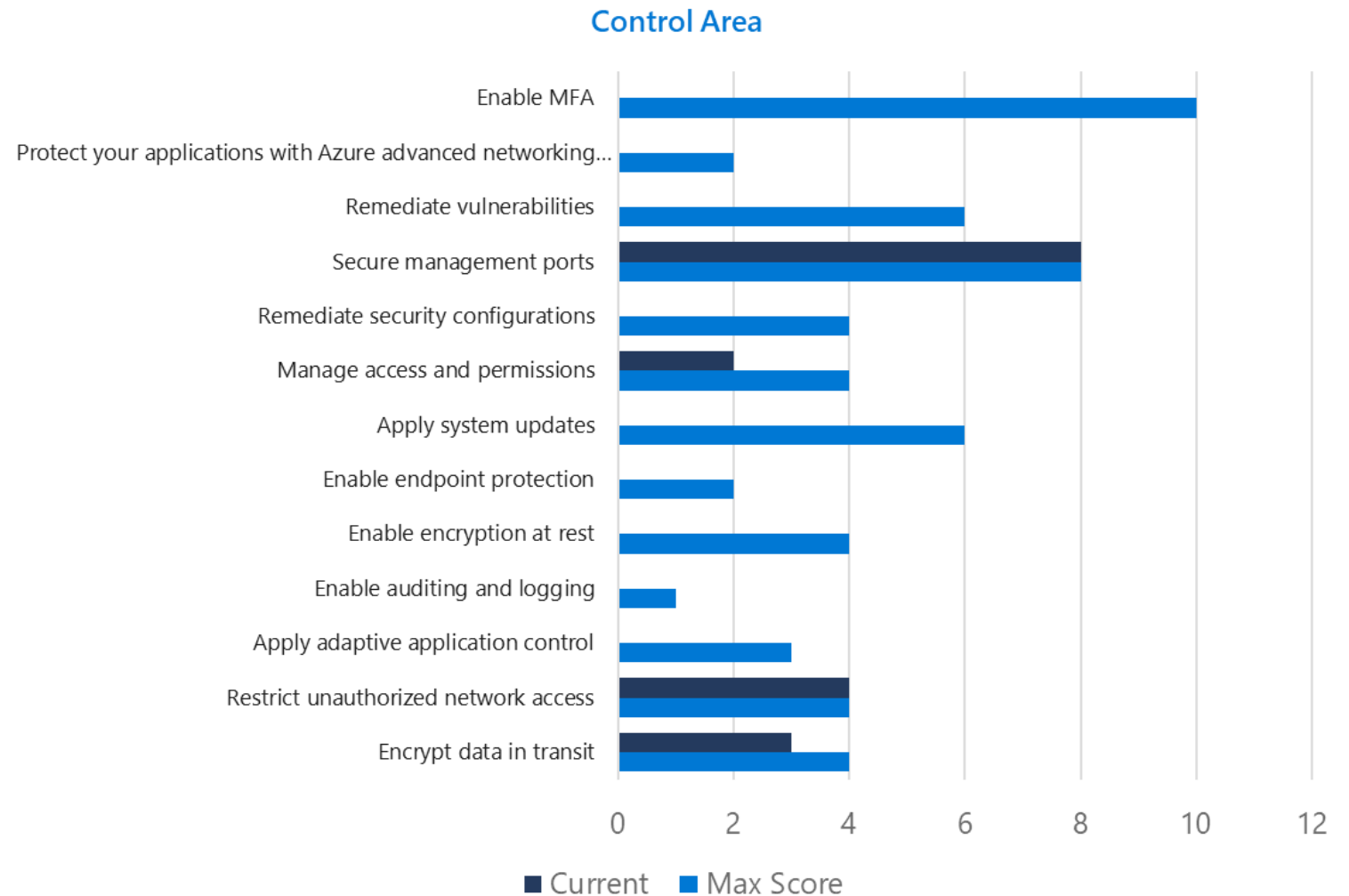
Security
Azure Secure Scores

Your Current Azure Secure Score is 10 of out 52 possible points

1. Following Microsoft Secure Scores can help in implementing best practices

2. There are 15 risks left unaddressed

3. Implementing the Top 5 actions could increase your score by up to 27 points

The Azure Secure Score will also allow you to gain visibility across your environment to verify compliance with regulatory requirements, such as CIS, PCI DSS, SOC, and ISO

To learn more about your unique Azure Secure Scores, log in to your Azure portal <u>here</u>.

Control Area

Chart showing Current and Max Score by control area:
- Enable MFA: Max Score 10
- Protect your applications with Azure advanced networking...: Max Score 2
- Remediate vulnerabilities: Max Score 6
- Secure management ports: Current 8, Max Score 8
- Remediate security configurations: Max Score 4
- Manage access and permissions: Current 2, Max Score 4
- Apply system updates: Max Score 6
- Enable endpoint protection: Max Score 2
- Enable encryption at rest: Max Score 4
- Enable auditing and logging: Max Score 1
- Apply adaptive application control: Max Score 3
- Restrict unauthorized network access: Current 4, Max Score 4
- Encrypt data in transit: Current 3, Max Score 4
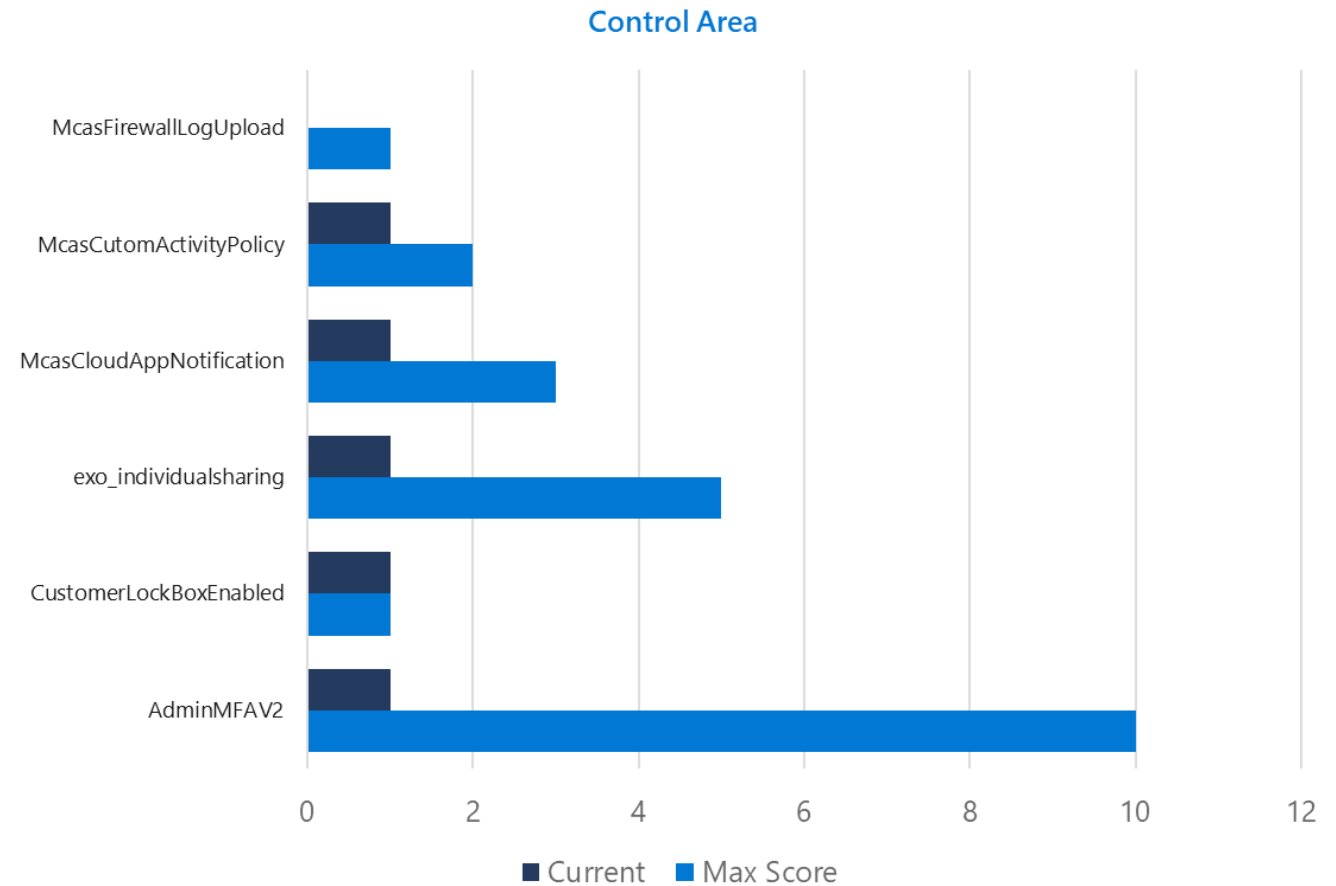
■ Current ■ Max Score

Security
M365 Secure Scores

Your Current Microsoft 365 Secure Score is 53 of out 129 possible points

1. Following Microsoft Secure Scores can help in implementing best practices

2. There are 18 risks left unaddressed

3. Implementing the Top 5 actions could increase your score by up to 27 points

The Microsoft Secure Score will also allow you to gain visibility across your environment to verify compliance with regulatory requirements, such as CIS, PCI DSS, SOC, and ISO

To learn more about your unique M365 Secure Scores, log into your M365 portal here.

Control Area

Chart showing Current and Max Score for control areas:
- McasFirewallLogUpload
- McasCutomActivityPolicy
- McasCloudAppNotification
- exo_individualsharing
- CustomerLockBoxEnabled
- AdminMFAV2

Legend: ■ Current ■ Max Score

Security
Groups and Access

There were 7 top level sites found in your SharePoint, and 16 user departments had access to these sites.

Review the groups with access to each site to ensure accuracy of access levels.

Microsoft

SharePoint Sites	User Groups with Access
Sales	Business Development, Sales, Sales Managers
Finance	Management, Controllers, Legal Team, Kiosk Staff
IT	Sysadmins, Help Desk, Networking
Marketing	Management, Marketing, Sysadmins
Legal	Legal Team, Management, Help Desk, Maintenance
Operations	Consultants, Project Managers, Legal Team
HR	Human Resources, Management

Security

External Sharing and External User

In SharePoint, external sharing was enabled for 13 of your 18 sites.

In OneDrive, external sharing was enabled for 158 of your 311 users.

External Users:

7 users were found who can access company resources with a different domain that require extra attention.
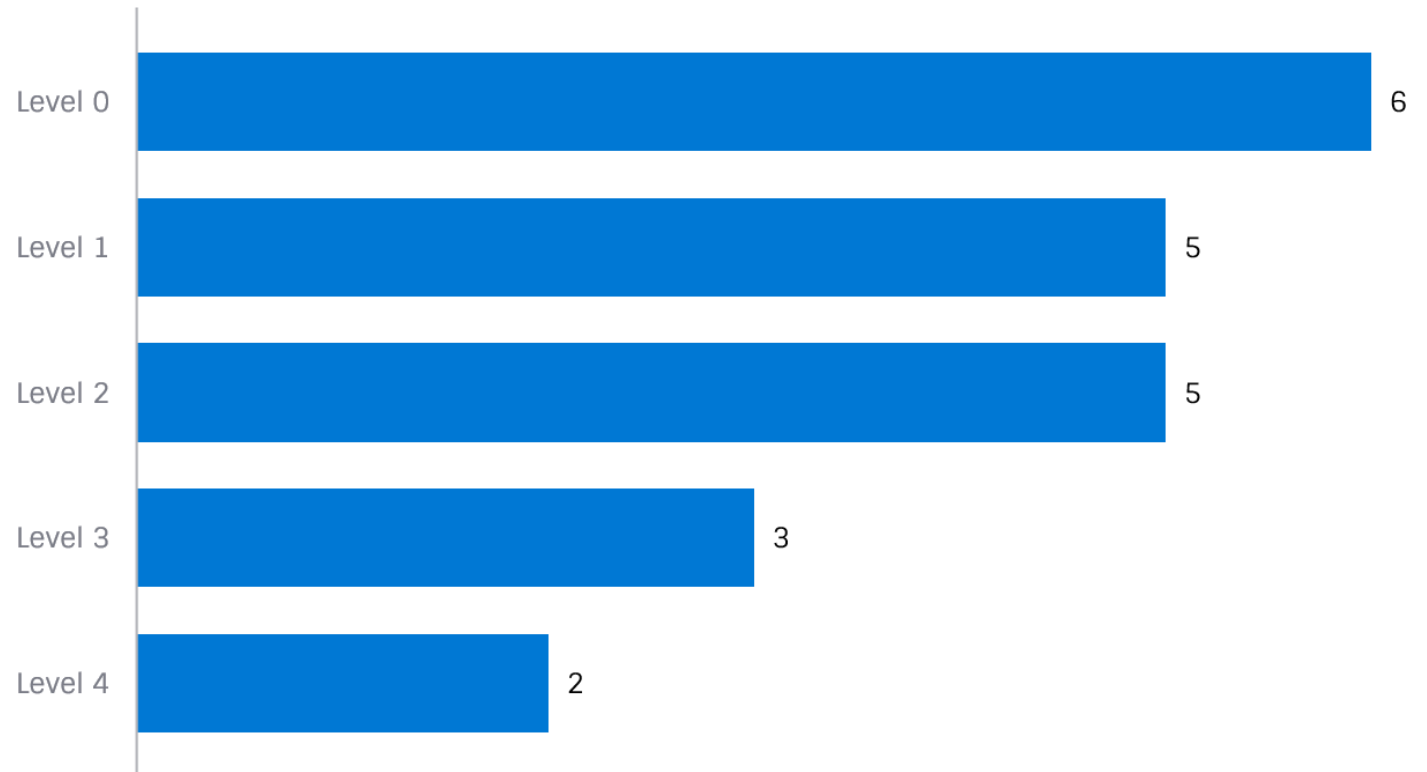

Microsoft

SharePoint Sites

External Sharing
158

Limited Sharing
153

OneDrive Accounts

External Sharing
13

Limited Sharing
5
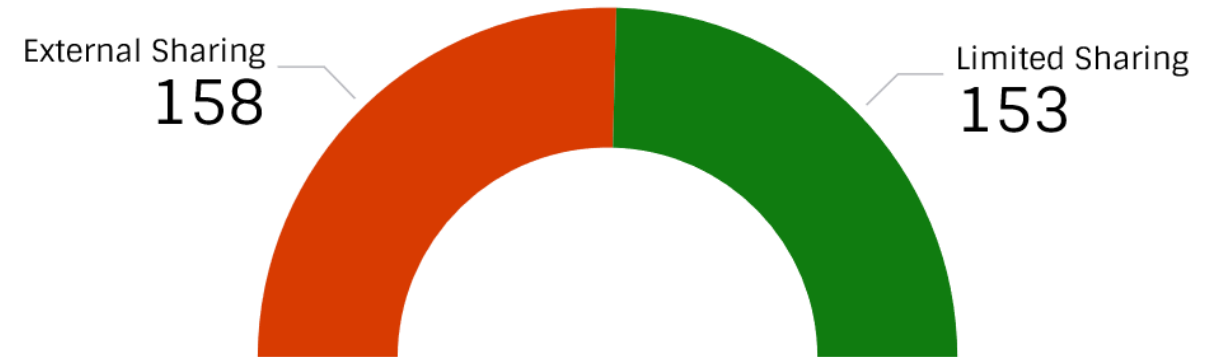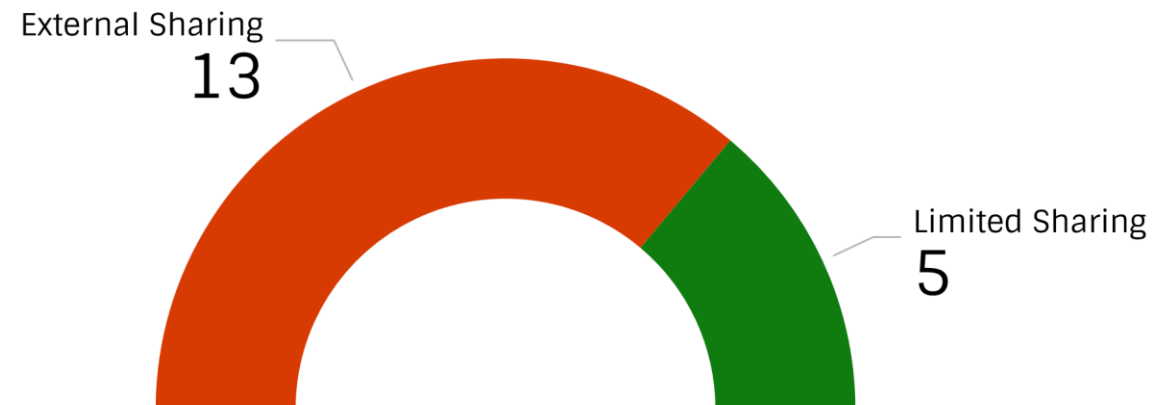
Security
Sensitivity Labels

We scanned your OneDrive and SharePoint environments for sensitivity labels

1. 115 Files were found with assigned sensitivity labels
2. 7 Different levels of sensitivity labels were found in use

Consider widespread adoption of Sensitivity Labels to ensure that data cannot be accessed by unauthorized users.

Level	Count
Level 0	6
Level 1	5
Level 2	5
Level 3	3
Level 4	2

Security
Productivity Applications

Out of 4,063 inventoried devices:

1. 2% of your Office installs were unsupported
2. 2% of your Visio Installs were unsupported
3. 7% of your Project installs were unsupported

Keeping productivity applications up to date not only minimizes attack surface but also ensures your users have access to the best features, such as Copilot.
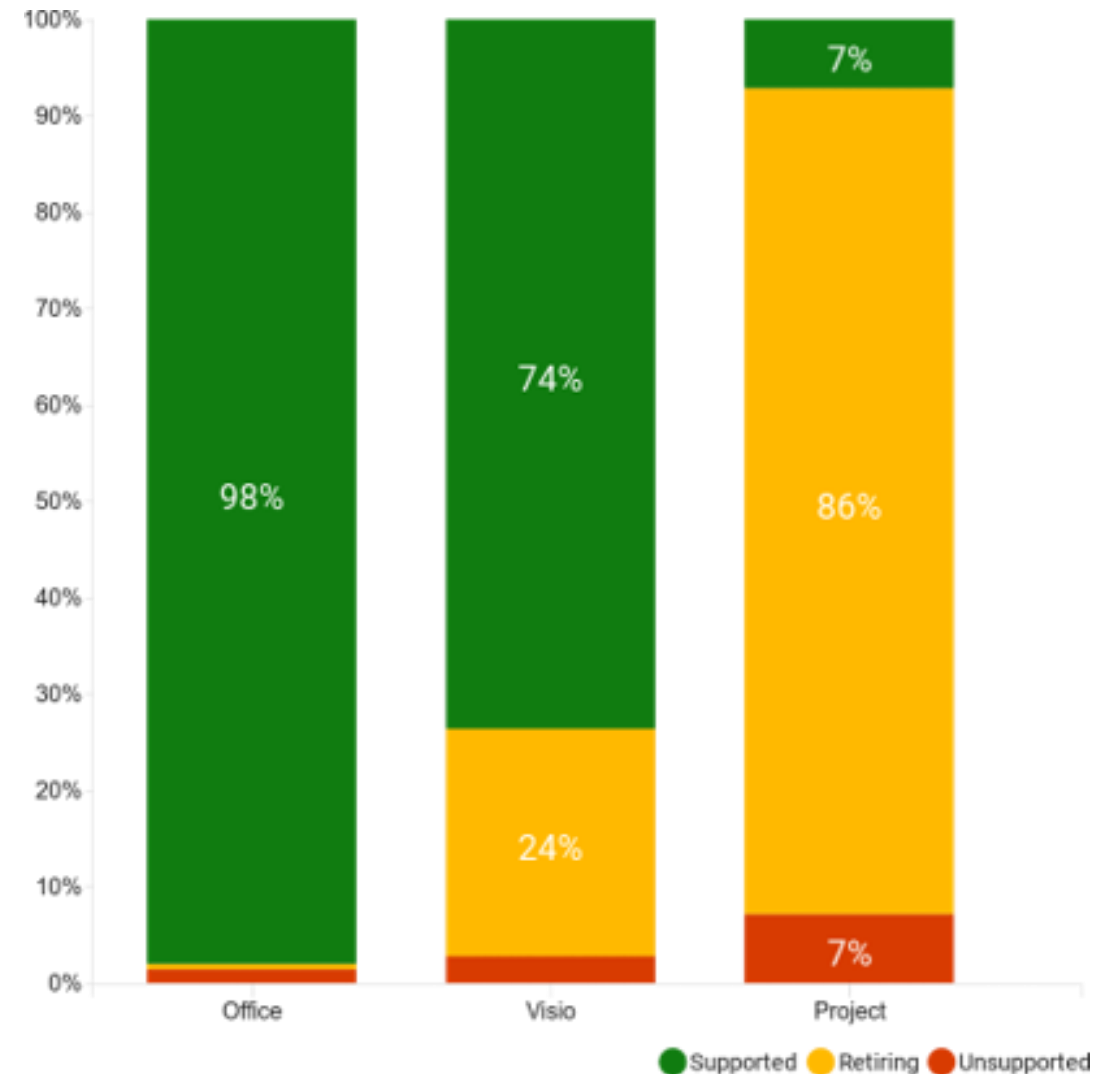
Security

Security Applications

Across your environment, we identified:

1. 4 Threat Protection tools
2. 2 Security Management tools
3. 1 Information Protection tools
4. 1 Systems Management tools
5. 1 Identity Protection tools

Microsoft 365 E5 provides functionality across these 5 categories that could assist in consolidation.

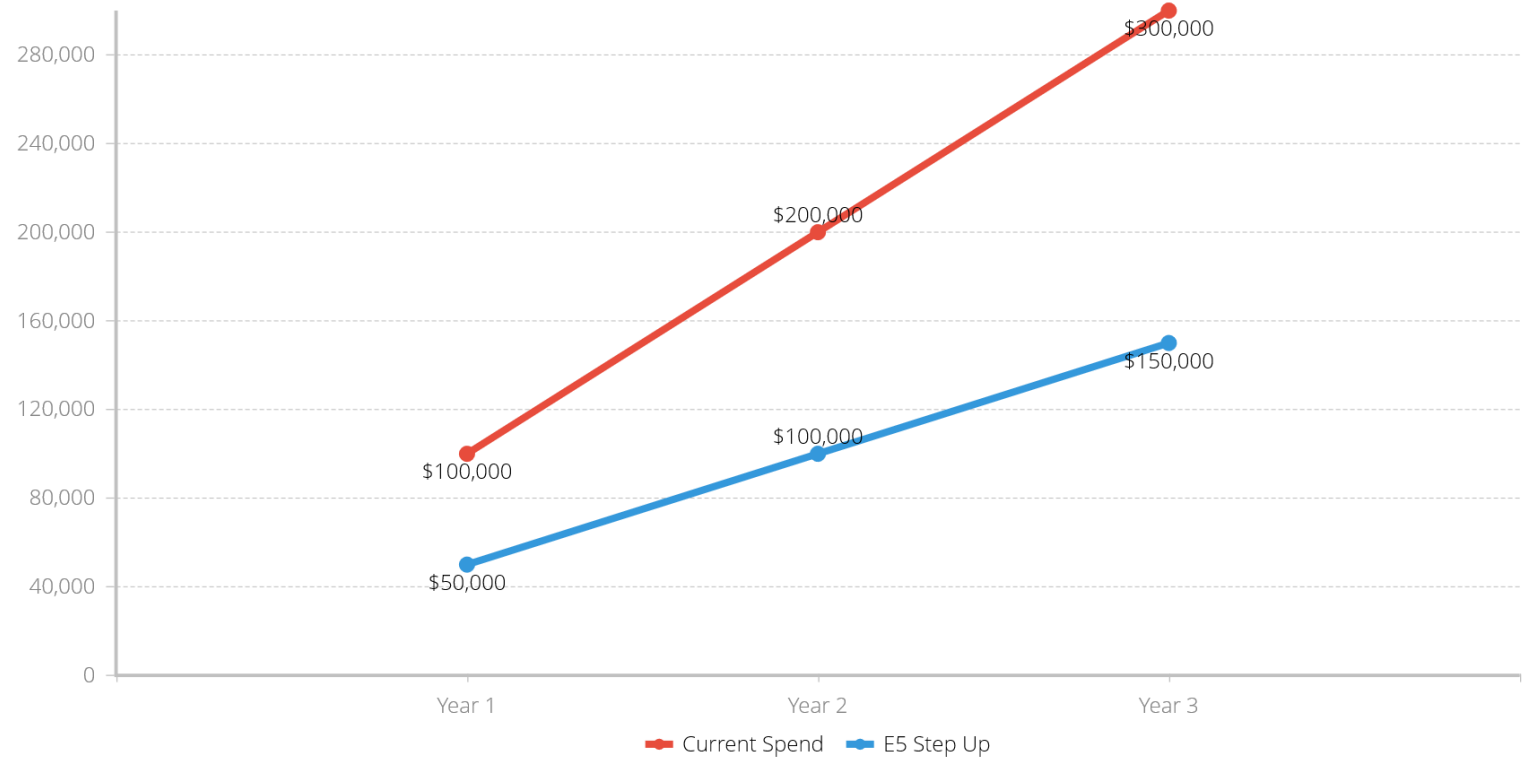| Threat Protection	Security Management	Information Protection	Systems Management	
Crowdstrike	Netskope	Mimecast	Microsoft	ExpressVPN
Microsoft	SolarWinds			
Symantec				
Malwarebytes				
$104,128 spent per year	$83,703 spent per year	$27,552 spent per year	$0 spent per year	$400 spent per year

Security

Return on Investment

A Microsoft 365 E5 Step-Up could mean a $150,000 decrease in spending over 3 years.

Benefits of Microsoft E5 include:

- Defender for Endpoint P2
- Defender for Identity
- Defender for Office P2
- Endpoint DLP
- RBAC
- eDiscovery Premium

See Microsoft.com for a full list of additional E5 features

Microsoft

Chart showing Current Spend (red) and E5 Step Up (blue) over Year 1, Year 2, and Year 3.

Current Spend: Year 1 $100,000, Year 2 $200,000, Year 3 $300,000
E5 Step Up: Year 1 $50,000, Year 2 $100,000, Year 3 $150,000

Licensing

How ready is your user base for Copilot licensing?

Today, 0 of your users are currently licensed for Copilot.

By holding a Business or Enterprise Microsoft 365 license, 730 of your users are eligible for Copilot at an incremental monthly cost.

To license the remaining 5 users for Copilot, they will first need to step up to a Copilot for Microsoft 365 compatible license.
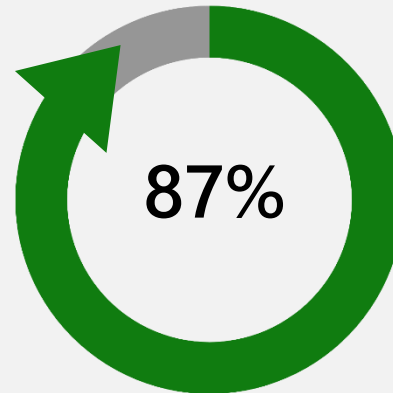

■ Microsoft
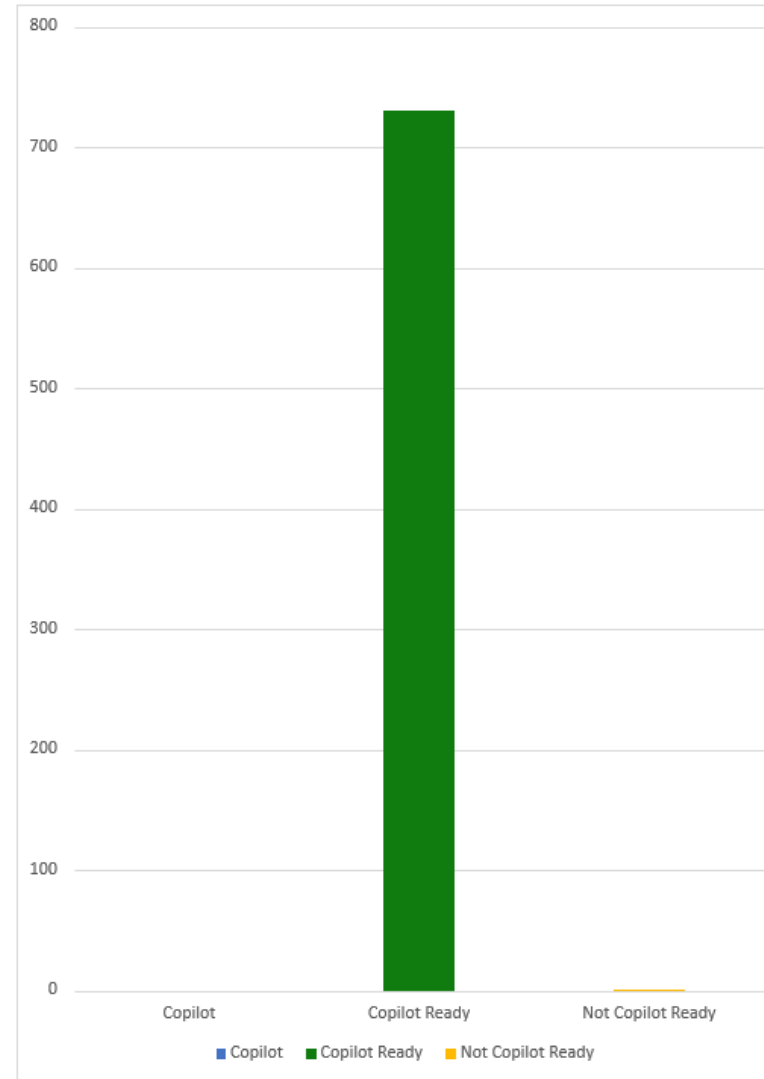
Optimization
Collaboration Tool Adoption

Microsoft

To ensure optimal data uptake by Copilot once adopted, get a head start.

1. Encourage 38 additional users to adopt the use of SharePoint
2. Encourage 61 additional users to adopt the use of OneDrive
3. Encourage 175 additional users to adopt the use of Microsoft Teams
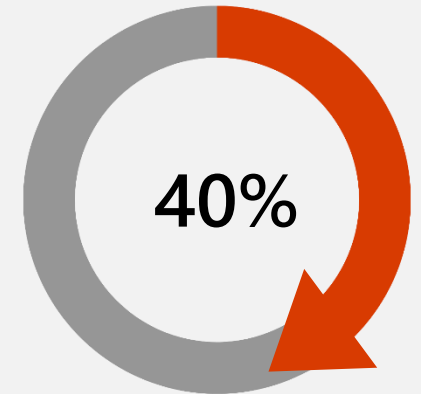
SharePoint Accounts

87%

254 users have active SharePoint accounts

OneDrive Accounts

79%
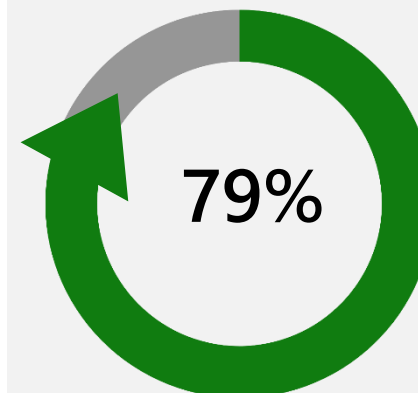
231 OneDrive accounts were used in the last 30 days

Teams Usage

40%

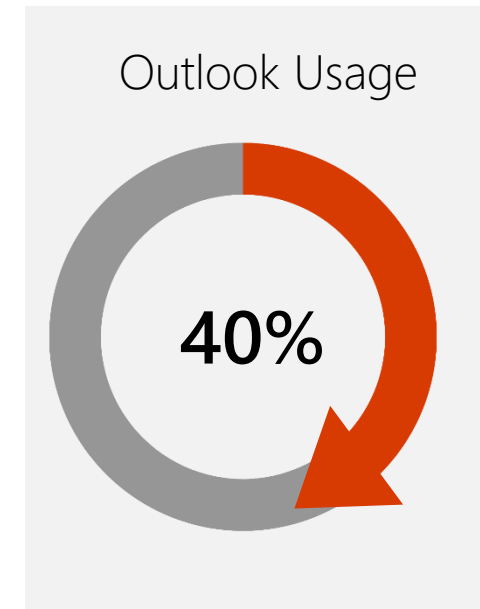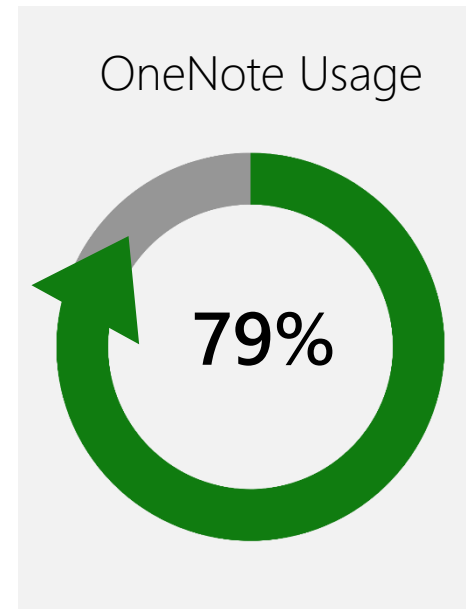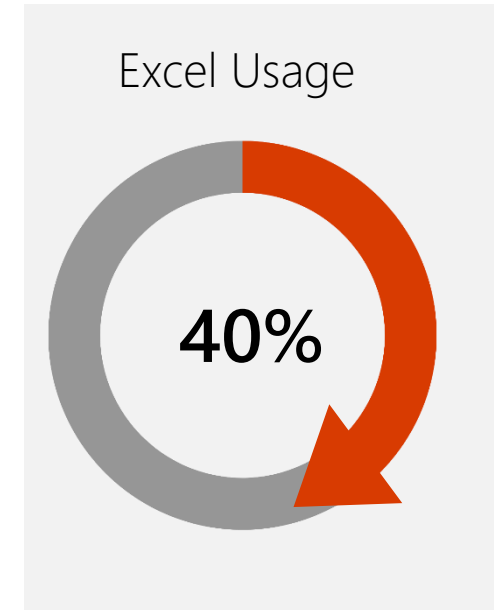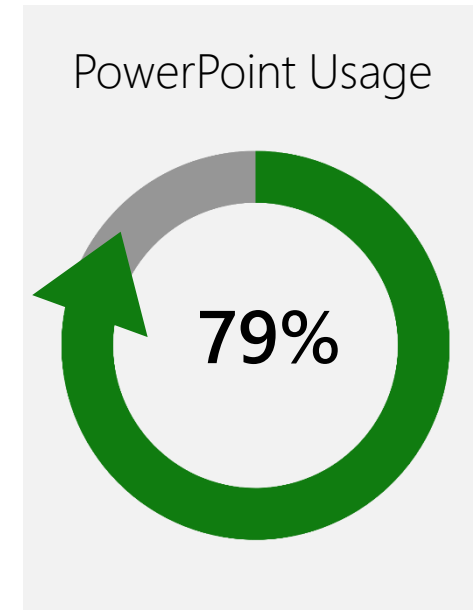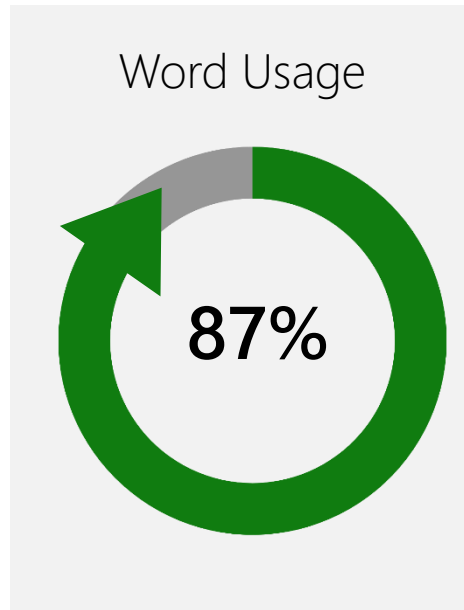117 Teams licenses were used in the last 30 days

Optimization
Productivity Tool Adoption

Evidence found in your environment suggests Copilot could offer time savings for your teams.

In the past 30 days:

1. 254 users accessed Word
2. 231 users accessed PowerPoint
3. 117 users accessed Excel
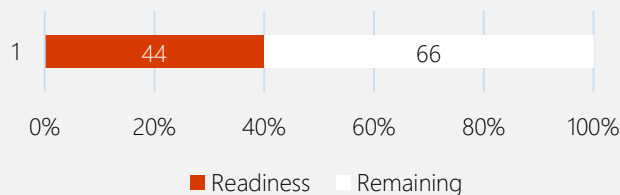4. 231 users accessed OneNote
5. 117 users accessed Outlook

Based on a Microsoft study, users experienced an average of 1.2 hours saved per week through Copilot use.

Microsoft

Word Usage
87%

PowerPoint Usage
79%

Excel Usage
40%

OneNote Usage
79%

Outlook Usage
40%

Recommendations

Microsoft

Environment

Copilot Readiness

| 1 | 44 | 66 |

0% 20% 40% 60% 80% 100%

■ Readiness ■ Remaining

Considering your scores in Security, Licensing, and Optimization, your organization has an overall Copilot readiness score of 44%

Users

Considering current usage levels of Collaboration tools and Productivity Applications, we recommend licensing

112

users with Copilot.

A list of recommended users can be exported from the online portal.

Efficiency Gained

By enabling 112 users with Copilot, your organization could save

6,720

employee work hours.

Based on Microsoft Study available here